## **Local Market Update – July 2022**A Research Tool Provided by Iowa Association of REALTORS®

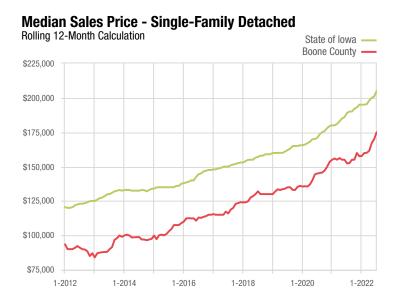


## **Boone County**

| Single-Family Detached          | July      |           |          | Year to Date |             |          |  |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics                     | 2021      | 2022      | % Change | Thru 7-2021  | Thru 7-2022 | % Change |  |
| New Listings                    | 55        | 33        | - 40.0%  | 318          | 264         | - 17.0%  |  |
| Pending Sales                   | 46        | 32        | - 30.4%  | 260          | 255         | - 1.9%   |  |
| Closed Sales                    | 32        | 33        | + 3.1%   | 227          | 238         | + 4.8%   |  |
| Days on Market Until Sale       | 12        | 18        | + 50.0%  | 29           | 41          | + 41.4%  |  |
| Median Sales Price*             | \$148,750 | \$182,000 | + 22.4%  | \$150,500    | \$180,000   | + 19.6%  |  |
| Average Sales Price*            | \$163,578 | \$213,583 | + 30.6%  | \$182,656    | \$211,491   | + 15.8%  |  |
| Percent of List Price Received* | 100.3%    | 98.2%     | - 2.1%   | 98.2%        | 98.9%       | + 0.7%   |  |
| Inventory of Homes for Sale     | 97        | 56        | - 42.3%  |              | _           |          |  |
| Months Supply of Inventory      | 2.8       | 1.5       | - 46.4%  |              |             |          |  |

| Townhouse-Condo                 |      | July      |          |             | Year to Date |          |
|---------------------------------|------|-----------|----------|-------------|--------------|----------|
| Key Metrics                     | 2021 | 2022      | % Change | Thru 7-2021 | Thru 7-2022  | % Change |
| New Listings                    | 1    | 0         | - 100.0% | 3           | 5            | + 66.7%  |
| Pending Sales                   | 0    | 1         | _        | 3           | 7            | + 133.3% |
| Closed Sales                    | 0    | 1         | _        | 4           | 8            | + 100.0% |
| Days on Market Until Sale       | _    | 5         | _        | 132         | 34           | - 74.2%  |
| Median Sales Price*             |      | \$290,000 | _        | \$198,250   | \$164,450    | - 17.0%  |
| Average Sales Price*            | _    | \$290,000 | _        | \$208,625   | \$169,988    | - 18.5%  |
| Percent of List Price Received* |      | 95.1%     | _        | 97.7%       | 98.3%        | + 0.6%   |
| Inventory of Homes for Sale     | 1    | 3         | + 200.0% |             | _            | _        |
| Months Supply of Inventory      | 0.4  | 2.1       | + 425.0% |             | _            |          |

<sup>\*</sup> Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.