

Local Market Update – July 2022

A Research Tool Provided by Iowa Association of REALTORS®



Buena Vista County

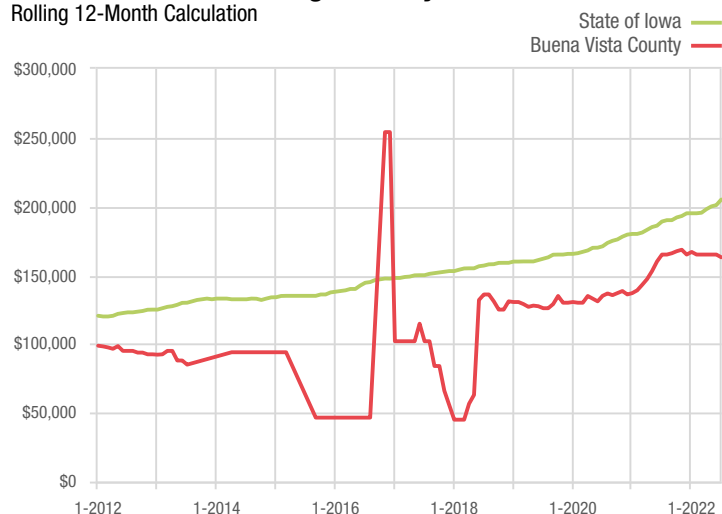
Single-Family Detached	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	24	14	- 41.7%	105	85	- 19.0%
Pending Sales	19	10	- 47.4%	107	79	- 26.2%
Closed Sales	16	13	- 18.8%	95	78	- 17.9%
Days on Market Until Sale	15	39	+ 160.0%	40	41	+ 2.5%
Median Sales Price*	\$183,000	\$180,000	- 1.6%	\$172,000	\$171,000	- 0.6%
Average Sales Price*	\$190,619	\$233,146	+ 22.3%	\$175,825	\$201,313	+ 14.5%
Percent of List Price Received*	100.4%	97.7%	- 2.7%	98.8%	99.8%	+ 1.0%
Inventory of Homes for Sale	12	16	+ 33.3%	—	—	—
Months Supply of Inventory	0.8	1.2	+ 50.0%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	2	4	+ 100.0%	26	15	- 42.3%
Pending Sales	3	2	- 33.3%	16	16	0.0%
Closed Sales	2	5	+ 150.0%	9	13	+ 44.4%
Days on Market Until Sale	15	75	+ 400.0%	10	61	+ 510.0%
Median Sales Price*	\$104,500	\$247,000	+ 136.4%	\$140,000	\$246,000	+ 75.7%
Average Sales Price*	\$104,500	\$225,500	+ 115.8%	\$135,044	\$223,625	+ 65.6%
Percent of List Price Received*	97.6%	100.0%	+ 2.5%	98.0%	95.6%	- 2.4%
Inventory of Homes for Sale	9	8	- 11.1%	—	—	—
Months Supply of Inventory	3.6	3.4	- 5.6%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

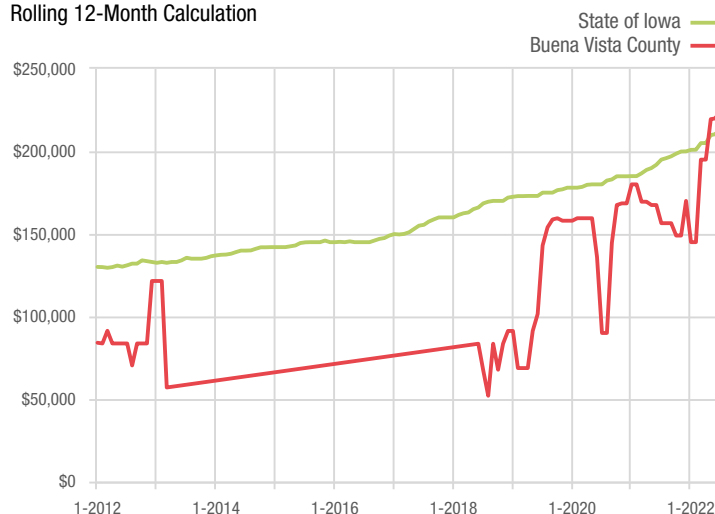
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.