Local Market Update – July 2022A Research Tool Provided by Iowa Association of REALTORS®



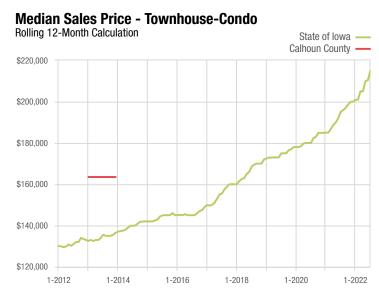
Calhoun County

Single-Family Detached		July			Year to Date	
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	8	8	0.0%	54	58	+ 7.4%
Pending Sales	9	4	- 55.6%	53	44	- 17.0%
Closed Sales	6	3	- 50.0%	45	43	- 4.4%
Days on Market Until Sale	18	8	- 55.6%	85	54	- 36.5%
Median Sales Price*	\$70,000	\$190,000	+ 171.4%	\$80,000	\$125,000	+ 56.3%
Average Sales Price*	\$87,650	\$335,333	+ 282.6%	\$104,607	\$133,113	+ 27.3%
Percent of List Price Received*	95.6%	97.6%	+ 2.1%	94.3%	95.0%	+ 0.7%
Inventory of Homes for Sale	15	27	+ 80.0%		_	_
Months Supply of Inventory	2.2	4.6	+ 109.1%			

Townhouse-Condo		July			Year to Date			
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change		
New Listings	0	0	0.0%	0	0	0.0%		
Pending Sales	0	0	0.0%	0	0	0.0%		
Closed Sales	0	0	0.0%	0	0	0.0%		
Days on Market Until Sale	_	_	_		_	_		
Median Sales Price*	_		_		_			
Average Sales Price*	-		_		_	_		
Percent of List Price Received*	_		_		_			
Inventory of Homes for Sale	0	0	0.0%		_	_		
Months Supply of Inventory			_					

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Calhoun County \$250,000 \$200,000 \$150,000 \$100,000 \$50,000 1-2014 1-2016 1-2018 1-2020 1-2022



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.