Local Market Update – July 2022A Research Tool Provided by Iowa Association of REALTORS®



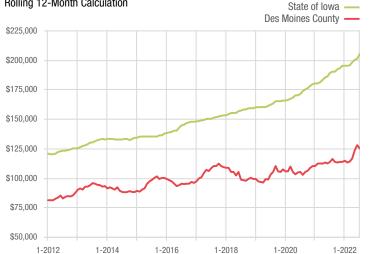
Des Moines County

| Single-Family Detached | | July | | | Year to Date | | | |
|---------------------------------|-----------|------|----------|-------------|--------------|----------|--|--|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change | | |
| New Listings | 62 | 0 | - 100.0% | 460 | 342 | - 25.7% | | |
| Pending Sales | 56 | 0 | - 100.0% | 423 | 291 | - 31.2% | | |
| Closed Sales | 64 | 0 | - 100.0% | 384 | 276 | - 28.1% | | |
| Days on Market Until Sale | 65 | | _ | 68 | 53 | - 22.1% | | |
| Median Sales Price* | \$140,000 | | _ | \$112,400 | \$132,650 | + 18.0% | | |
| Average Sales Price* | \$165,359 | _ | _ | \$142,192 | \$151,732 | + 6.7% | | |
| Percent of List Price Received* | 95.7% | | _ | 96.3% | 96.4% | + 0.1% | | |
| Inventory of Homes for Sale | 127 | 102 | - 19.7% | | _ | _ | | |
| Months Supply of Inventory | 2.3 | 2.1 | - 8.7% | | | | | |

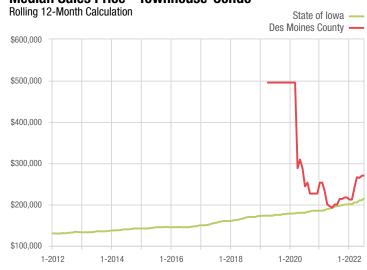
| Townhouse-Condo | | July | | | Year to Date | | |
|---------------------------------|-----------|------|----------|-------------|--------------|----------|--|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change | |
| New Listings | 2 | 0 | - 100.0% | 12 | 15 | + 25.0% | |
| Pending Sales | 2 | 0 | - 100.0% | 11 | 8 | - 27.3% | |
| Closed Sales | 2 | 0 | - 100.0% | 10 | 9 | - 10.0% | |
| Days on Market Until Sale | 344 | | _ | 137 | 29 | - 78.8% | |
| Median Sales Price* | \$237,450 | | _ | \$199,950 | \$272,400 | + 36.2% | |
| Average Sales Price* | \$237,450 | | _ | \$207,640 | \$255,122 | + 22.9% | |
| Percent of List Price Received* | 99.2% | | _ | 97.9% | 96.9% | - 1.0% | |
| Inventory of Homes for Sale | 4 | 5 | + 25.0% | | _ | _ | |
| Months Supply of Inventory | 2.5 | 3.0 | + 20.0% | | _ | | |

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.