

Local Market Update – July 2022

A Research Tool Provided by Iowa Association of REALTORS®



Greene County

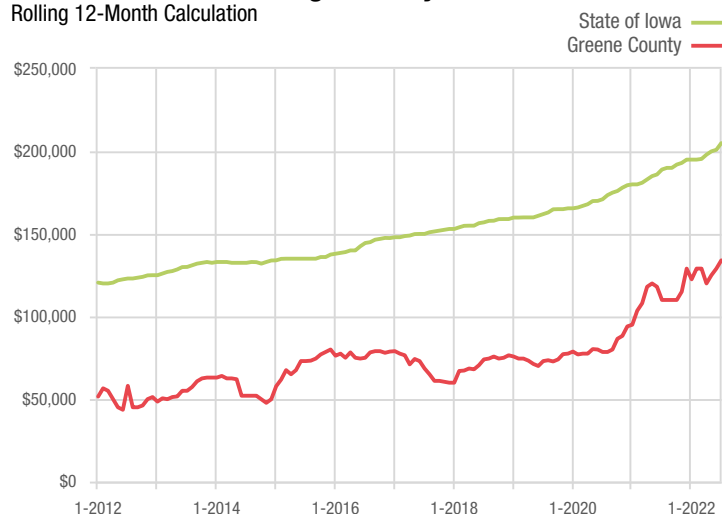
Single-Family Detached	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	9	11	+ 22.2%	51	53	+ 3.9%
Pending Sales	7	5	- 28.6%	51	43	- 15.7%
Closed Sales	11	3	- 72.7%	45	35	- 22.2%
Days on Market Until Sale	7	22	+ 214.3%	55	29	- 47.3%
Median Sales Price*	\$91,000	\$175,000	+ 92.3%	\$110,000	\$135,000	+ 22.7%
Average Sales Price*	\$95,636	\$372,333	+ 289.3%	\$124,608	\$161,214	+ 29.4%
Percent of List Price Received*	98.2%	101.3%	+ 3.2%	95.5%	96.8%	+ 1.4%
Inventory of Homes for Sale	9	15	+ 66.7%	—	—	—
Months Supply of Inventory	1.5	2.3	+ 53.3%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	0	0	0.0%	1	2	+ 100.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	1.0	2.0	+ 100.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

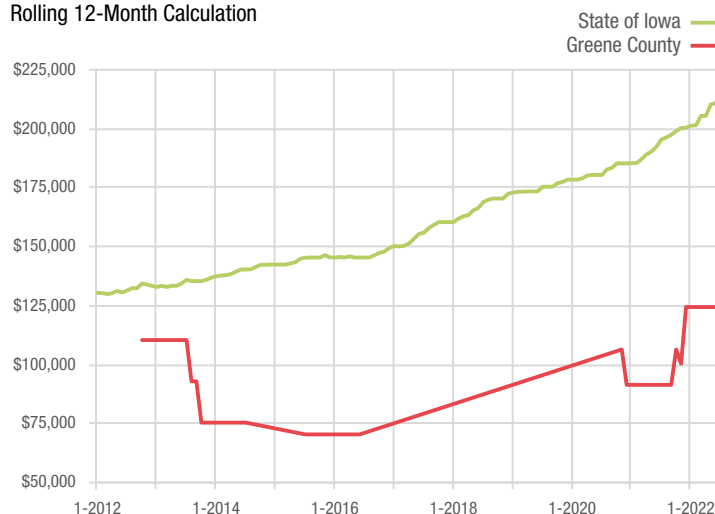
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.