

# Local Market Update – July 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Hamilton County

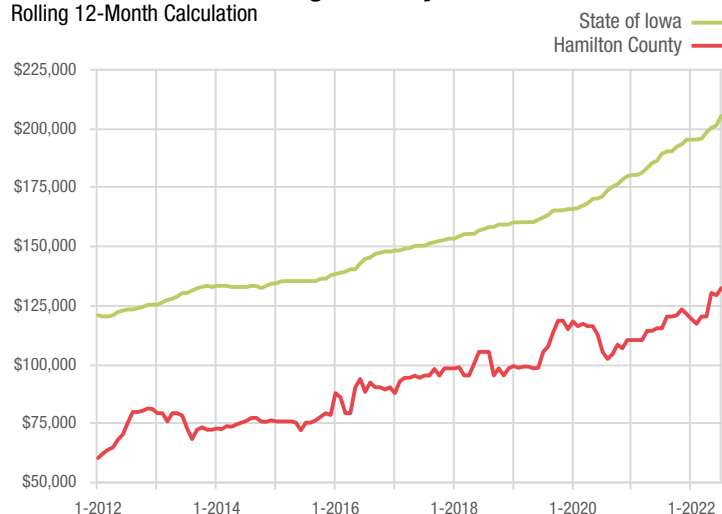
| Single-Family Detached          | July      |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2021      | 2022      | % Change | Thru 7-2021  | Thru 7-2022 | % Change |
| New Listings                    | 20        | 11        | - 45.0%  | 144          | 108         | - 25.0%  |
| Pending Sales                   | 20        | 10        | - 50.0%  | 136          | 98          | - 27.9%  |
| Closed Sales                    | 26        | 6         | - 76.9%  | 122          | 85          | - 30.3%  |
| Days on Market Until Sale       | 36        | 25        | - 30.6%  | 69           | 53          | - 23.2%  |
| Median Sales Price*             | \$106,500 | \$179,950 | + 69.0%  | \$115,000    | \$133,000   | + 15.7%  |
| Average Sales Price*            | \$111,092 | \$217,133 | + 95.5%  | \$129,659    | \$144,206   | + 11.2%  |
| Percent of List Price Received* | 98.4%     | 98.8%     | + 0.4%   | 97.0%        | 96.9%       | - 0.1%   |
| Inventory of Homes for Sale     | 31        | 37        | + 19.4%  | —            | —           | —        |
| Months Supply of Inventory      | 1.8       | 2.6       | + 44.4%  | —            | —           | —        |

| Townhouse-Condo                 | July |      |          | Year to Date |             |          |
|---------------------------------|------|------|----------|--------------|-------------|----------|
| Key Metrics                     | 2021 | 2022 | % Change | Thru 7-2021  | Thru 7-2022 | % Change |
| New Listings                    | 0    | 0    | 0.0%     | 0            | 1           | —        |
| Pending Sales                   | 0    | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Closed Sales                    | 0    | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Days on Market Until Sale       | —    | —    | —        | —            | —           | —        |
| Median Sales Price*             | —    | —    | —        | —            | —           | —        |
| Average Sales Price*            | —    | —    | —        | —            | —           | —        |
| Percent of List Price Received* | —    | —    | —        | —            | —           | —        |
| Inventory of Homes for Sale     | 0    | 1    | —        | —            | —           | —        |
| Months Supply of Inventory      | —    | —    | —        | —            | —           | —        |

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

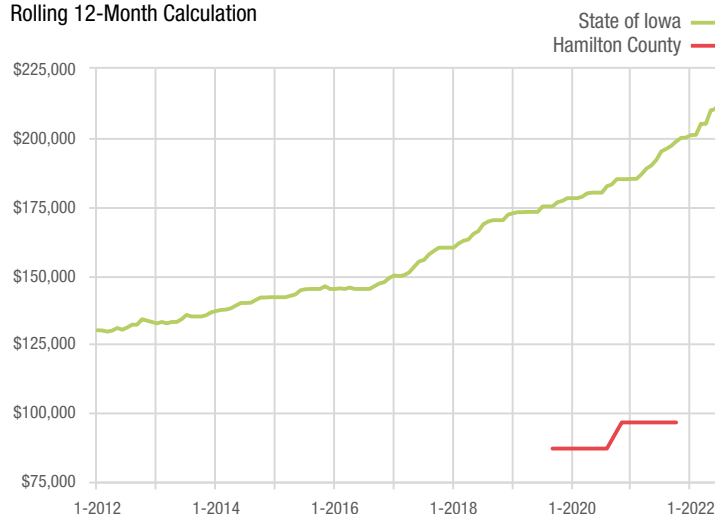
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.