

# Local Market Update – July 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Hancock County

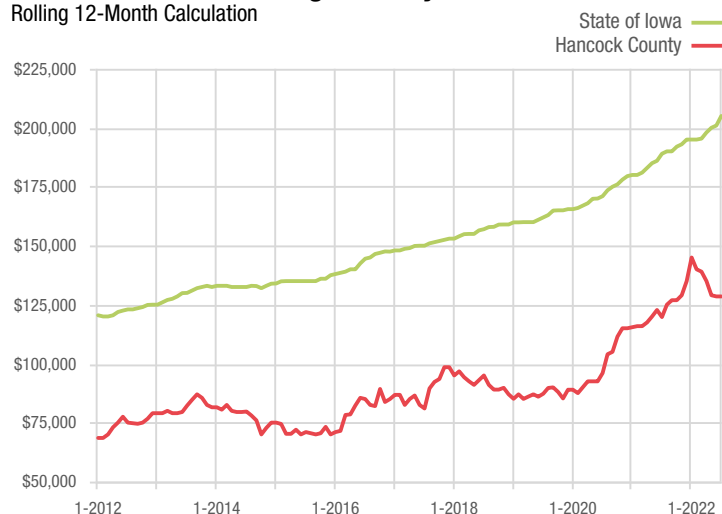
Single-Family Detached	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	22	1	- 95.5%	129	101	- 21.7%
Pending Sales	30	0	- 100.0%	109	89	- 18.3%
Closed Sales	24	0	- 100.0%	95	78	- 17.9%
Days on Market Until Sale	51	—	—	81	77	- 4.9%
Median Sales Price*	\$126,500	—	—	\$125,000	\$116,750	- 6.6%
Average Sales Price*	\$139,315	—	—	\$145,122	\$125,665	- 13.4%
Percent of List Price Received*	96.8%	—	—	95.3%	95.5%	+ 0.2%
Inventory of Homes for Sale	45	47	+ 4.4%	—	—	—
Months Supply of Inventory	2.8	3.4	+ 21.4%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	0	0	0.0%	1	2	+ 100.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	2.0	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

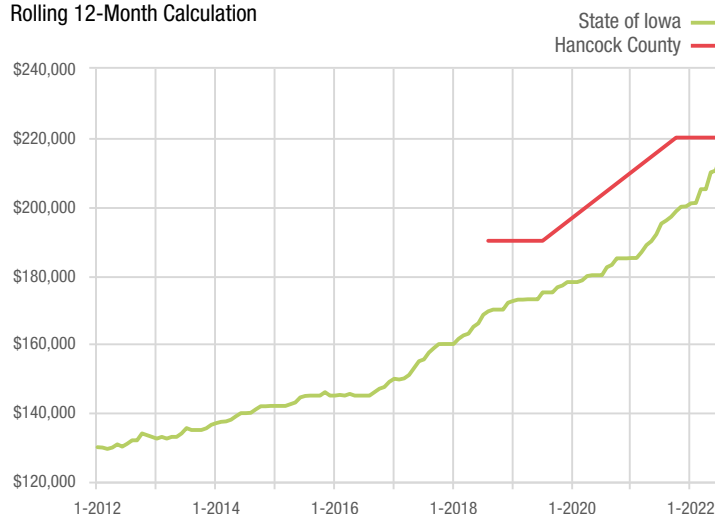
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.