

Local Market Update – July 2022

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

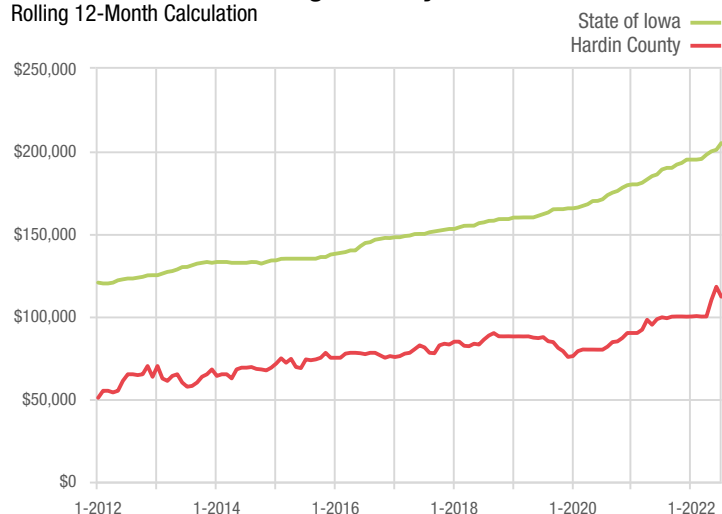
Single-Family Detached	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	21	8	- 61.9%	164	156	- 4.9%
Pending Sales	27	7	- 74.1%	158	117	- 25.9%
Closed Sales	27	3	- 88.9%	144	107	- 25.7%
Days on Market Until Sale	61	30	- 50.8%	74	37	- 50.0%
Median Sales Price*	\$135,000	\$79,100	- 41.4%	\$98,000	\$122,000	+ 24.5%
Average Sales Price*	\$148,248	\$76,333	- 48.5%	\$116,545	\$144,173	+ 23.7%
Percent of List Price Received*	98.0%	97.0%	- 1.0%	95.2%	95.1%	- 0.1%
Inventory of Homes for Sale	47	42	- 10.6%	—	—	—
Months Supply of Inventory	2.3	2.3	0.0%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	1	0	- 100.0%	3	1	- 66.7%
Pending Sales	0	0	0.0%	3	1	- 66.7%
Closed Sales	1	0	- 100.0%	3	0	- 100.0%
Days on Market Until Sale	2	—	—	108	—	—
Median Sales Price*	\$165,000	—	—	\$130,000	—	—
Average Sales Price*	\$165,000	—	—	\$127,500	—	—
Percent of List Price Received*	93.8%	—	—	98.0%	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

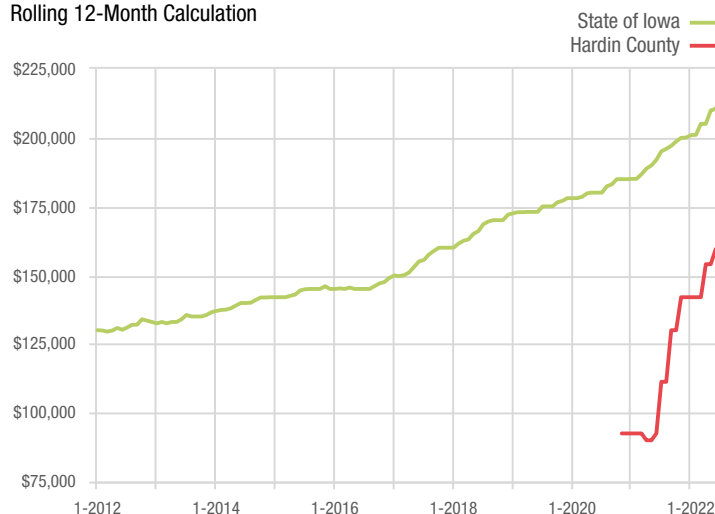
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.