

Local Market Update – July 2022

A Research Tool Provided by Iowa Association of REALTORS®



Iowa County

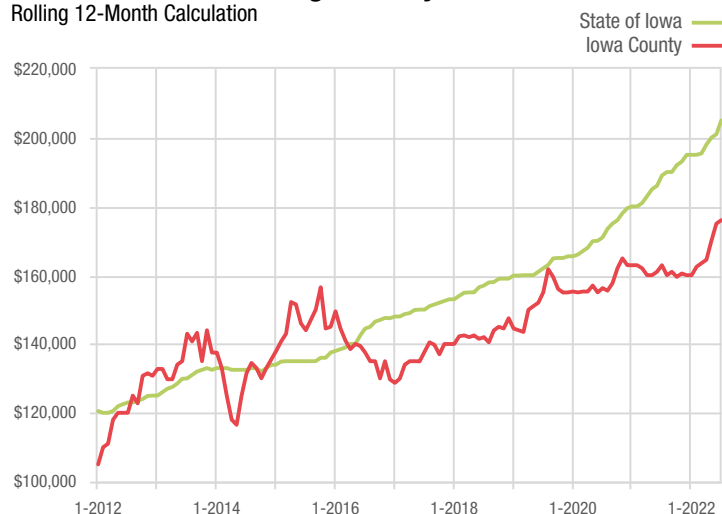
Single-Family Detached	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	13	15	+ 15.4%	94	141	+ 50.0%
Pending Sales	16	13	- 18.8%	93	119	+ 28.0%
Closed Sales	17	16	- 5.9%	92	113	+ 22.8%
Days on Market Until Sale	45	23	- 48.9%	48	27	- 43.8%
Median Sales Price*	\$175,000	\$179,500	+ 2.6%	\$160,000	\$180,000	+ 12.5%
Average Sales Price*	\$181,735	\$207,522	+ 14.2%	\$174,009	\$213,490	+ 22.7%
Percent of List Price Received*	98.4%	98.5%	+ 0.1%	98.1%	98.5%	+ 0.4%
Inventory of Homes for Sale	11	30	+ 172.7%	—	—	—
Months Supply of Inventory	0.7	2.0	+ 185.7%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	0	1	—	5	4	- 20.0%
Pending Sales	1	1	0.0%	4	4	0.0%
Closed Sales	1	1	0.0%	6	5	- 16.7%
Days on Market Until Sale	7	2	- 71.4%	25	14	- 44.0%
Median Sales Price*	\$180,000	\$232,000	+ 28.9%	\$189,950	\$220,000	+ 15.8%
Average Sales Price*	\$180,000	\$232,000	+ 28.9%	\$183,317	\$209,880	+ 14.5%
Percent of List Price Received*	100.0%	100.0%	0.0%	98.7%	100.5%	+ 1.8%
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	0.7	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

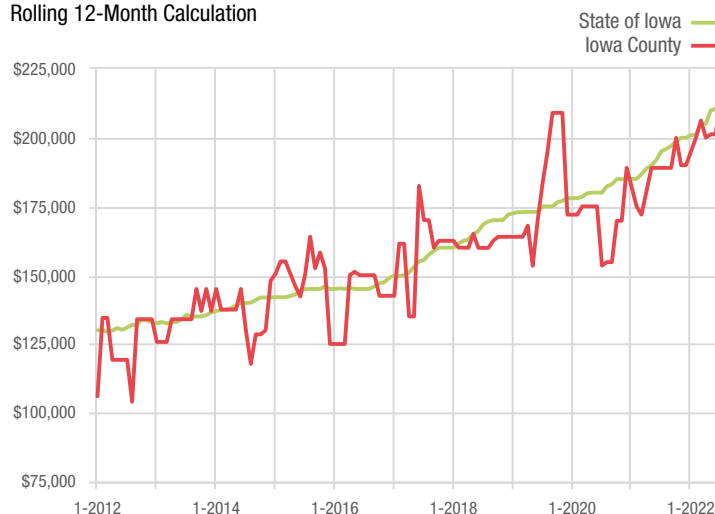
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.