

Local Market Update – July 2022

A Research Tool Provided by Iowa Association of REALTORS®



Jefferson County

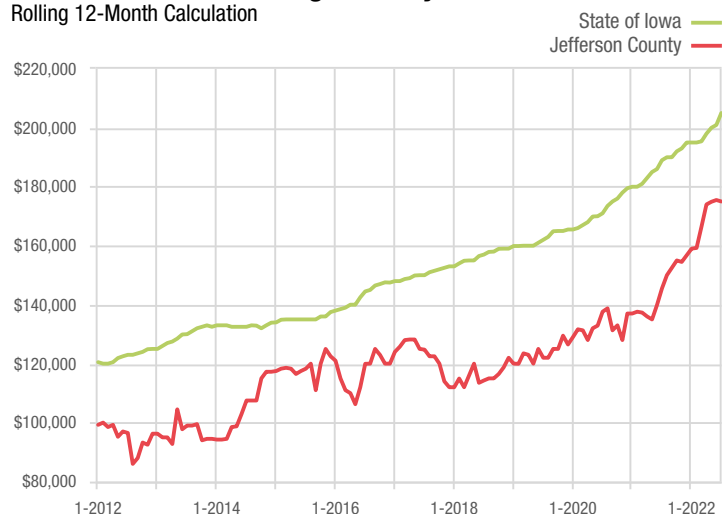
Single-Family Detached	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	21	2	- 90.5%	144	132	- 8.3%
Pending Sales	19	0	- 100.0%	118	88	- 25.4%
Closed Sales	21	0	- 100.0%	113	84	- 25.7%
Days on Market Until Sale	33	—	—	57	62	+ 8.8%
Median Sales Price*	\$195,000	—	—	\$149,500	\$185,250	+ 23.9%
Average Sales Price*	\$230,376	—	—	\$175,523	\$198,031	+ 12.8%
Percent of List Price Received*	98.9%	—	—	96.9%	95.7%	- 1.2%
Inventory of Homes for Sale	47	66	+ 40.4%	—	—	—
Months Supply of Inventory	2.9	4.1	+ 41.4%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	4	0	- 100.0%	10	7	- 30.0%
Pending Sales	1	0	- 100.0%	7	5	- 28.6%
Closed Sales	0	0	0.0%	6	5	- 16.7%
Days on Market Until Sale	—	—	—	83	76	- 8.4%
Median Sales Price*	—	—	—	\$160,830	\$200,000	+ 24.4%
Average Sales Price*	—	—	—	\$181,660	\$219,200	+ 20.7%
Percent of List Price Received*	—	—	—	99.0%	99.7%	+ 0.7%
Inventory of Homes for Sale	4	2	- 50.0%	—	—	—
Months Supply of Inventory	3.1	1.4	- 54.8%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

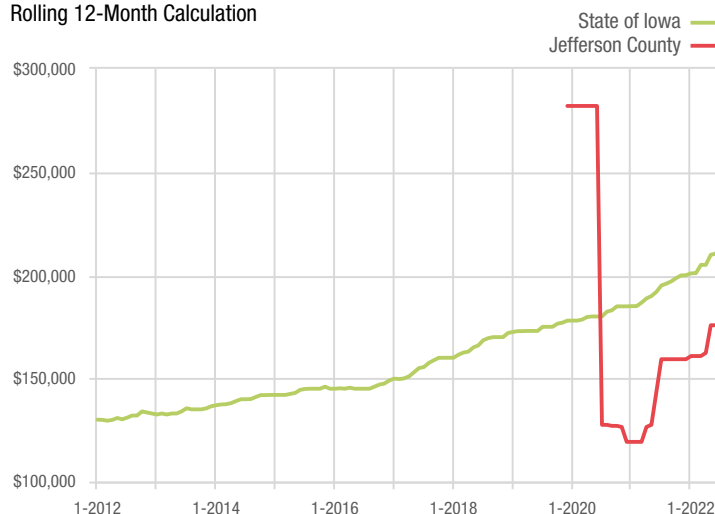
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.