

Local Market Update – July 2022

A Research Tool Provided by Iowa Association of REALTORS®



Johnson County

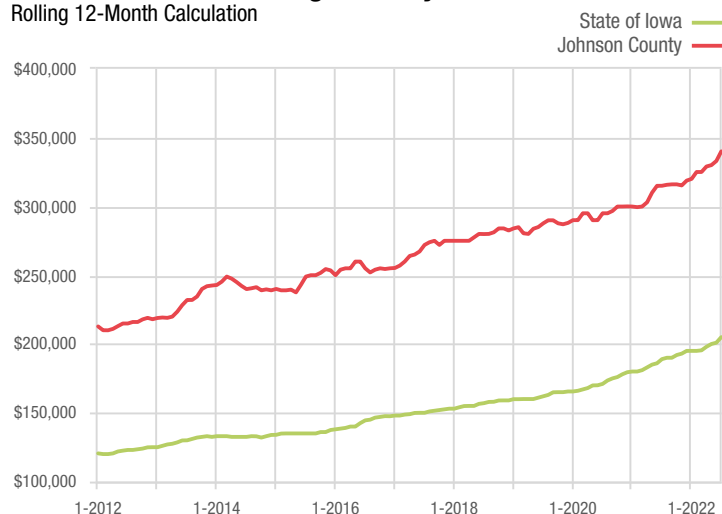
Single-Family Detached	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	184	191	+ 3.8%	1,357	1,276	- 6.0%
Pending Sales	160	114	- 28.8%	1,129	1,009	- 10.6%
Closed Sales	223	173	- 22.4%	1,032	945	- 8.4%
Days on Market Until Sale	41	34	- 17.1%	50	39	- 22.0%
Median Sales Price*	\$316,026	\$349,900	+ 10.7%	\$320,000	\$350,000	+ 9.4%
Average Sales Price*	\$370,181	\$384,205	+ 3.8%	\$353,420	\$387,271	+ 9.6%
Percent of List Price Received*	100.3%	101.0%	+ 0.7%	99.7%	100.9%	+ 1.2%
Inventory of Homes for Sale	313	351	+ 12.1%	—	—	—
Months Supply of Inventory	2.1	2.6	+ 23.8%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	89	85	- 4.5%	1,092	882	- 19.2%
Pending Sales	122	82	- 32.8%	858	768	- 10.5%
Closed Sales	146	129	- 11.6%	744	717	- 3.6%
Days on Market Until Sale	47	37	- 21.3%	57	49	- 14.0%
Median Sales Price*	\$214,950	\$250,000	+ 16.3%	\$215,000	\$246,750	+ 14.8%
Average Sales Price*	\$219,083	\$245,569	+ 12.1%	\$219,693	\$246,460	+ 12.2%
Percent of List Price Received*	100.2%	100.0%	- 0.2%	99.9%	100.5%	+ 0.6%
Inventory of Homes for Sale	279	257	- 7.9%	—	—	—
Months Supply of Inventory	2.7	2.7	0.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

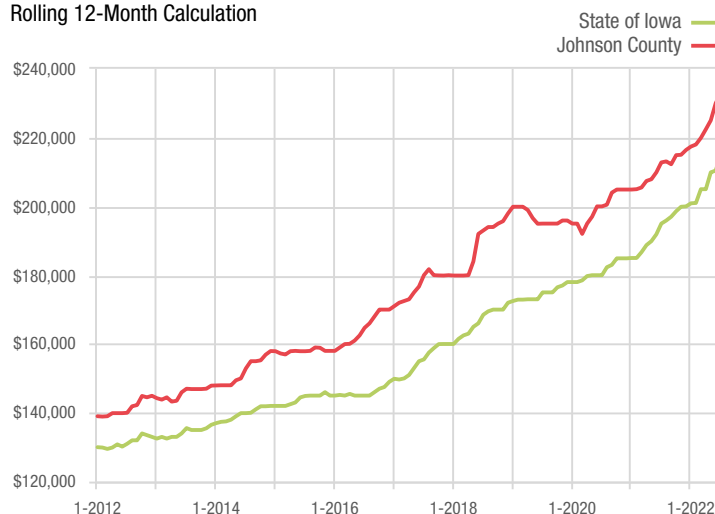
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.