

Local Market Update – July 2022

A Research Tool Provided by Iowa Association of REALTORS®



Kossuth County

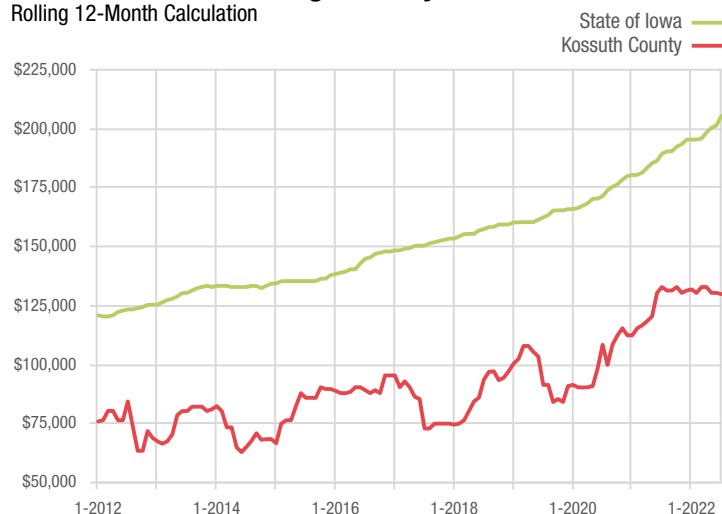
Single-Family Detached	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	17	3	- 82.4%	143	98	- 31.5%
Pending Sales	15	3	- 80.0%	103	65	- 36.9%
Closed Sales	17	0	- 100.0%	89	68	- 23.6%
Days on Market Until Sale	56	—	—	80	80	0.0%
Median Sales Price*	\$132,500	—	—	\$135,000	\$135,750	+ 0.6%
Average Sales Price*	\$174,954	—	—	\$147,856	\$159,030	+ 7.6%
Percent of List Price Received*	94.4%	—	—	93.5%	95.0%	+ 1.6%
Inventory of Homes for Sale	51	46	- 9.8%	—	—	—
Months Supply of Inventory	3.7	4.2	+ 13.5%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	0	0	0.0%	3	2	- 33.3%
Pending Sales	0	0	0.0%	2	1	- 50.0%
Closed Sales	0	1	—	2	2	0.0%
Days on Market Until Sale	—	93	—	56	100	+ 78.6%
Median Sales Price*	—	\$125,000	—	\$129,250	\$155,000	+ 19.9%
Average Sales Price*	—	\$125,000	—	\$129,250	\$155,000	+ 19.9%
Percent of List Price Received*	—	96.2%	—	92.1%	95.5%	+ 3.7%
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	0.8	1.0	+ 25.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

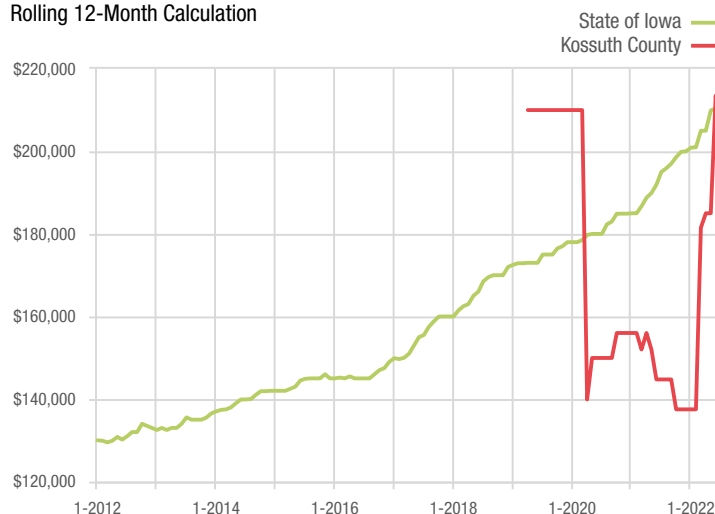
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.