

# Local Market Update – July 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Louisa County

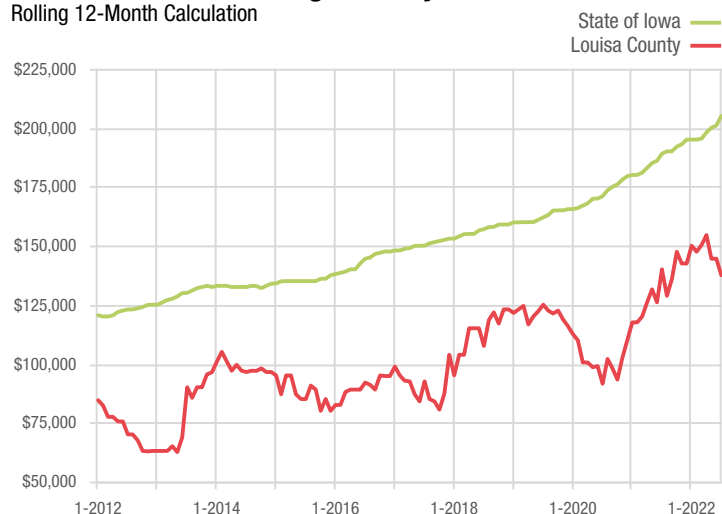
Single-Family Detached	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	11	4	- 63.6%	63	57	- 9.5%
Pending Sales	8	6	- 25.0%	53	51	- 3.8%
Closed Sales	10	2	- 80.0%	39	33	- 15.4%
Days on Market Until Sale	69	36	- 47.8%	65	50	- 23.1%
Median Sales Price*	\$170,000	\$125,000	- 26.5%	\$150,000	\$146,000	- 2.7%
Average Sales Price*	\$175,000	\$125,000	- 28.6%	\$160,033	\$171,995	+ 7.5%
Percent of List Price Received*	98.2%	100.0%	+ 1.8%	97.1%	97.0%	- 0.1%
Inventory of Homes for Sale	13	15	+ 15.4%	—	—	—
Months Supply of Inventory	2.0	2.4	+ 20.0%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

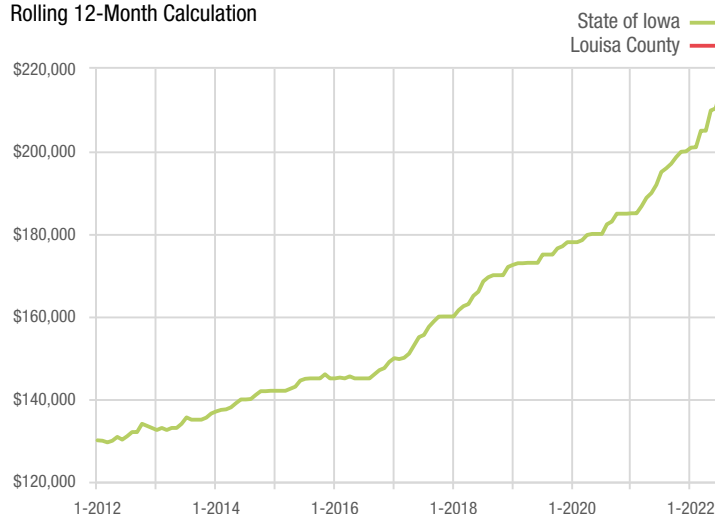
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.