

Local Market Update – July 2022

A Research Tool Provided by Iowa Association of REALTORS®



Lyon County

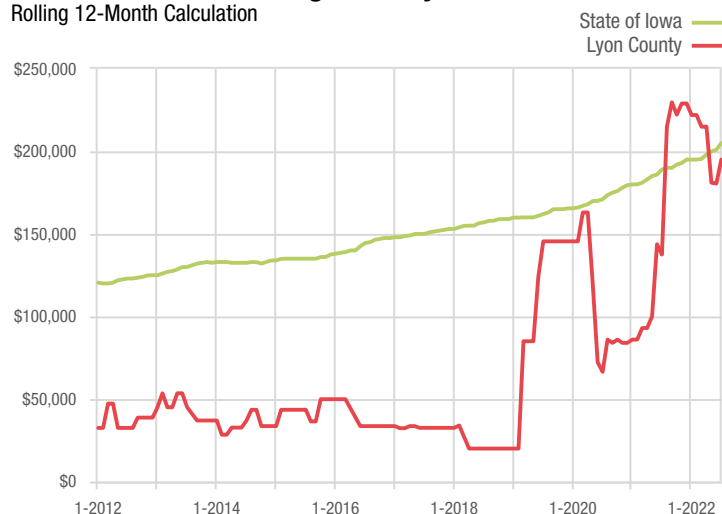
| Single-Family Detached | July | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 2 | 6 | + 200.0% | 22 | 30 | + 36.4% |
| Pending Sales | 5 | 4 | - 20.0% | 23 | 28 | + 21.7% |
| Closed Sales | 5 | 4 | - 20.0% | 17 | 23 | + 35.3% |
| Days on Market Until Sale | 67 | 31 | - 53.7% | 80 | 42 | - 47.5% |
| Median Sales Price* | \$117,500 | \$198,950 | + 69.3% | \$179,950 | \$156,000 | - 13.3% |
| Average Sales Price* | \$182,953 | \$226,975 | + 24.1% | \$224,525 | \$181,067 | - 19.4% |
| Percent of List Price Received* | 102.0% | 99.6% | - 2.4% | 98.7% | 97.2% | - 1.5% |
| Inventory of Homes for Sale | 5 | 6 | + 20.0% | — | — | — |
| Months Supply of Inventory | 1.8 | 1.5 | - 16.7% | — | — | — |

| Townhouse-Condo | July | | | Year to Date | | |
|---------------------------------|------|------|----------|--------------|------------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 0 | 1 | — | 1 | 4 | + 300.0% |
| Pending Sales | 0 | 0 | 0.0% | 2 | 3 | + 50.0% |
| Closed Sales | 0 | 0 | 0.0% | 2 | 3 | + 50.0% |
| Days on Market Until Sale | — | — | — | 372 | 4 | - 98.9% |
| Median Sales Price* | — | — | — | \$148,175 | \$195,250 | + 31.8% |
| Average Sales Price* | — | — | — | \$148,175 | \$165,250 | + 11.5% |
| Percent of List Price Received* | — | — | — | 94.7% | 104.2% | + 10.0% |
| Inventory of Homes for Sale | 0 | 1 | — | — | — | — |
| Months Supply of Inventory | — | 1.0 | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

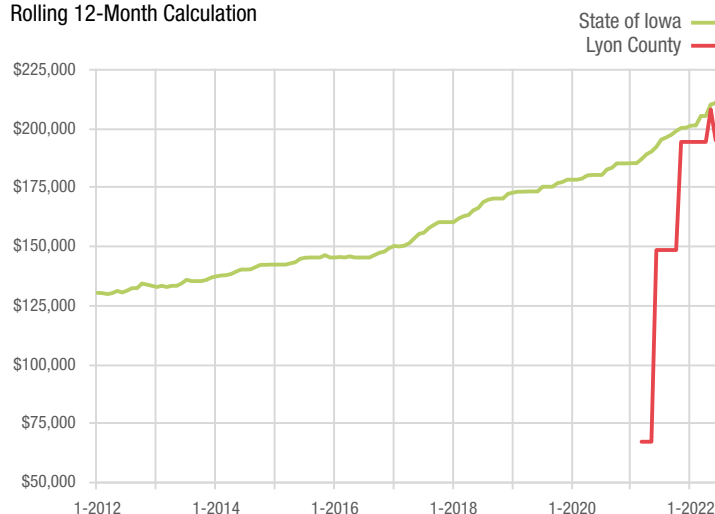
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.