

Local Market Update – July 2022

A Research Tool Provided by Iowa Association of REALTORS®



Mahaska County

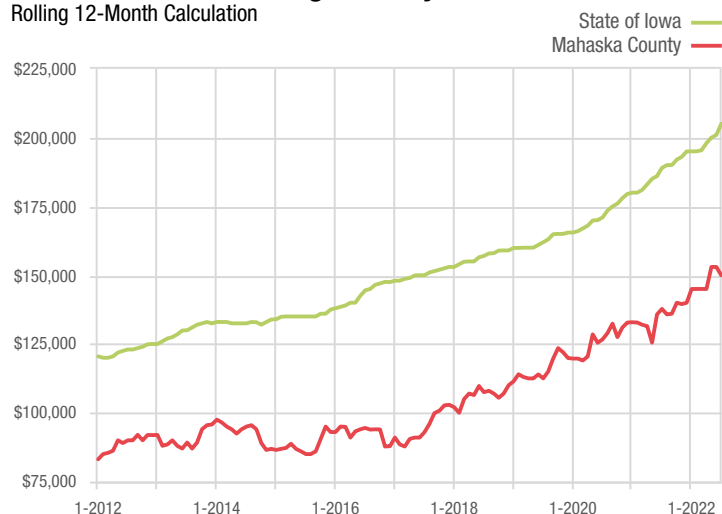
| Single-Family Detached | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 32 | 7 | - 78.1% | 139 | 142 | + 2.2% |
| Pending Sales | 24 | 3 | - 87.5% | 135 | 115 | - 14.8% |
| Closed Sales | 27 | 4 | - 85.2% | 139 | 96 | - 30.9% |
| Days on Market Until Sale | 48 | 17 | - 64.6% | 49 | 37 | - 24.5% |
| Median Sales Price* | \$180,000 | \$197,450 | + 9.7% | \$135,500 | \$154,500 | + 14.0% |
| Average Sales Price* | \$174,451 | \$205,600 | + 17.9% | \$150,731 | \$162,093 | + 7.5% |
| Percent of List Price Received* | 101.4% | 98.0% | - 3.4% | 97.9% | 98.4% | + 0.5% |
| Inventory of Homes for Sale | 30 | 41 | + 36.7% | — | — | — |
| Months Supply of Inventory | 1.5 | 2.1 | + 40.0% | — | — | — |

| Townhouse-Condo | July | | | Year to Date | | |
|---------------------------------|------|------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 2 | — |
| Pending Sales | 0 | 0 | 0.0% | 0 | 2 | — |
| Closed Sales | 0 | 0 | 0.0% | 2 | 1 | - 50.0% |
| Days on Market Until Sale | — | — | — | 107 | 5 | - 95.3% |
| Median Sales Price* | — | — | — | \$271,250 | \$162,500 | - 40.1% |
| Average Sales Price* | — | — | — | \$271,250 | \$162,500 | - 40.1% |
| Percent of List Price Received* | — | — | — | 100.2% | 101.6% | + 1.4% |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

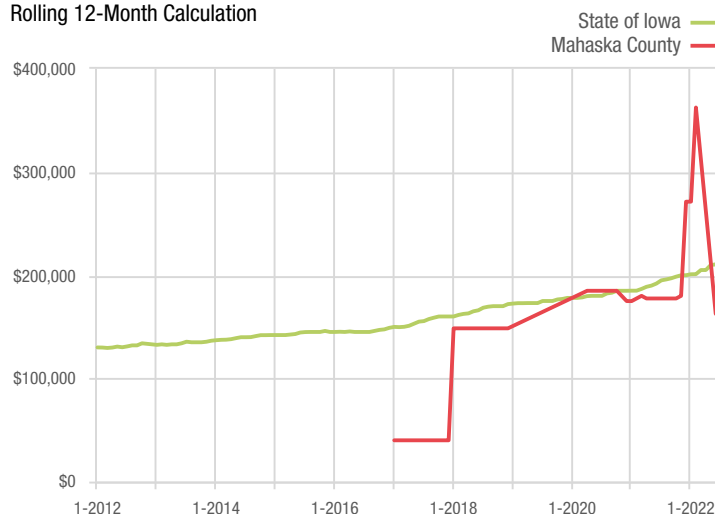
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.