Local Market Update – July 2022A Research Tool Provided by Iowa Association of REALTORS®



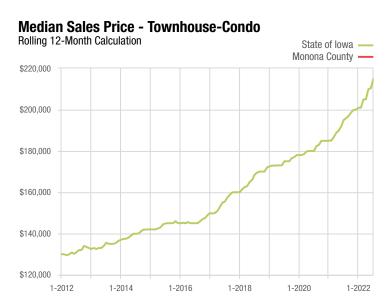
Monona County

| Single-Family Detached | | July | | | Year to Date | | | |
|---------------------------------|----------|-----------|----------|-------------|--------------|----------|--|--|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change | | |
| New Listings | 8 | 9 | + 12.5% | 60 | 43 | - 28.3% | | |
| Pending Sales | 13 | 4 | - 69.2% | 53 | 32 | - 39.6% | | |
| Closed Sales | 7 | 5 | - 28.6% | 44 | 30 | - 31.8% | | |
| Days on Market Until Sale | 19 | 5 | - 73.7% | 56 | 41 | - 26.8% | | |
| Median Sales Price* | \$82,000 | \$215,000 | + 162.2% | \$105,000 | \$165,000 | + 57.1% | | |
| Average Sales Price* | \$85,414 | \$194,650 | + 127.9% | \$125,327 | \$164,933 | + 31.6% | | |
| Percent of List Price Received* | 97.7% | 99.2% | + 1.5% | 95.1% | 98.0% | + 3.0% | | |
| Inventory of Homes for Sale | 12 | 13 | + 8.3% | | _ | _ | | |
| Months Supply of Inventory | 1.8 | 2.3 | + 27.8% | | _ | | | |

| Townhouse-Condo | | July | | | Year to Date | | | |
|---------------------------------|------|------|----------|-------------|--------------|----------|--|--|
| Key Metrics | 2021 | 2022 | % Change | Thru 7-2021 | Thru 7-2022 | % Change | | |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% | | |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | | |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% | | |
| Days on Market Until Sale | _ | _ | _ | | _ | _ | | |
| Median Sales Price* | _ | | _ | | | _ | | |
| Average Sales Price* | | | _ | | _ | _ | | |
| Percent of List Price Received* | | | _ | | | | | |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | | _ | _ | | |
| Months Supply of Inventory | _ | | _ | | | | | |

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Monona County \$250,000 \$200,000 \$150,000 \$100,000 \$50,000 1-2014 1-2016 1-2018 1-2020 1-2022



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.