

Local Market Update – July 2022

A Research Tool Provided by Iowa Association of REALTORS®



O'Brien County

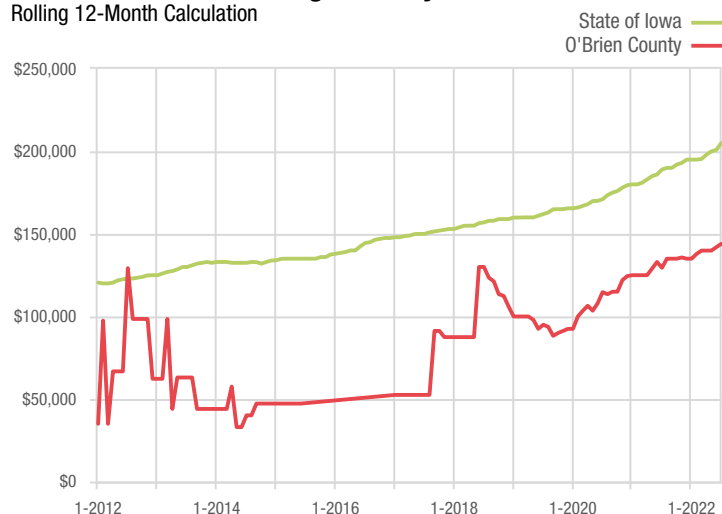
Single-Family Detached	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	10	17	+ 70.0%	73	77	+ 5.5%
Pending Sales	7	12	+ 71.4%	69	62	- 10.1%
Closed Sales	13	6	- 53.8%	67	48	- 28.4%
Days on Market Until Sale	21	31	+ 47.6%	79	49	- 38.0%
Median Sales Price*	\$129,500	\$119,750	- 7.5%	\$125,000	\$144,500	+ 15.6%
Average Sales Price*	\$112,638	\$131,750	+ 17.0%	\$141,396	\$162,515	+ 14.9%
Percent of List Price Received*	96.6%	96.8%	+ 0.2%	94.0%	95.0%	+ 1.1%
Inventory of Homes for Sale	22	25	+ 13.6%	—	—	—
Months Supply of Inventory	2.3	3.0	+ 30.4%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	1	0	- 100.0%	4	4	0.0%
Pending Sales	2	2	0.0%	5	3	- 40.0%
Closed Sales	1	0	- 100.0%	4	2	- 50.0%
Days on Market Until Sale	14	—	—	51	55	+ 7.8%
Median Sales Price*	\$99,000	—	—	\$114,500	\$114,950	+ 0.4%
Average Sales Price*	\$99,000	—	—	\$118,625	\$114,950	- 3.1%
Percent of List Price Received*	99.1%	—	—	97.9%	88.5%	- 9.6%
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.9	1.5	+ 66.7%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

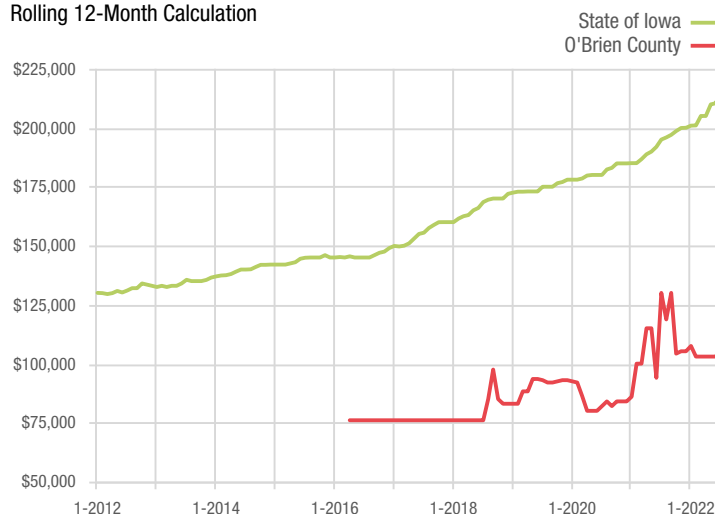
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.