

Local Market Update – July 2022

A Research Tool Provided by Iowa Association of REALTORS®



Winneshiek County

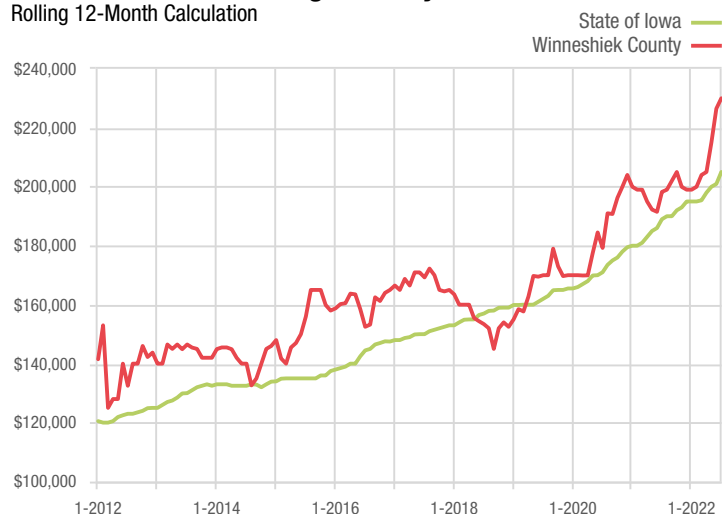
Single-Family Detached	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	19	21	+ 10.5%	141	141	0.0%
Pending Sales	16	15	- 6.3%	129	129	0.0%
Closed Sales	24	19	- 20.8%	112	106	- 5.4%
Days on Market Until Sale	19	9	- 52.6%	33	20	- 39.4%
Median Sales Price*	\$250,200	\$293,400	+ 17.3%	\$190,517	\$257,550	+ 35.2%
Average Sales Price*	\$274,918	\$301,808	+ 9.8%	\$234,861	\$292,989	+ 24.7%
Percent of List Price Received*	99.9%	99.0%	- 0.9%	97.9%	99.3%	+ 1.4%
Inventory of Homes for Sale	19	17	- 10.5%	—	—	—
Months Supply of Inventory	1.1	1.0	- 9.1%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	2	1	- 50.0%	9	13	+ 44.4%
Pending Sales	1	2	+ 100.0%	16	10	- 37.5%
Closed Sales	1	1	0.0%	16	11	- 31.3%
Days on Market Until Sale	17	99	+ 482.4%	199	56	- 71.9%
Median Sales Price*	\$229,900	\$185,000	- 19.5%	\$250,000	\$271,000	+ 8.4%
Average Sales Price*	\$229,900	\$185,000	- 19.5%	\$248,294	\$246,937	- 0.5%
Percent of List Price Received*	100.0%	93.0%	- 7.0%	97.6%	98.7%	+ 1.1%
Inventory of Homes for Sale	2	5	+ 150.0%	—	—	—
Months Supply of Inventory	0.8	3.3	+ 312.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

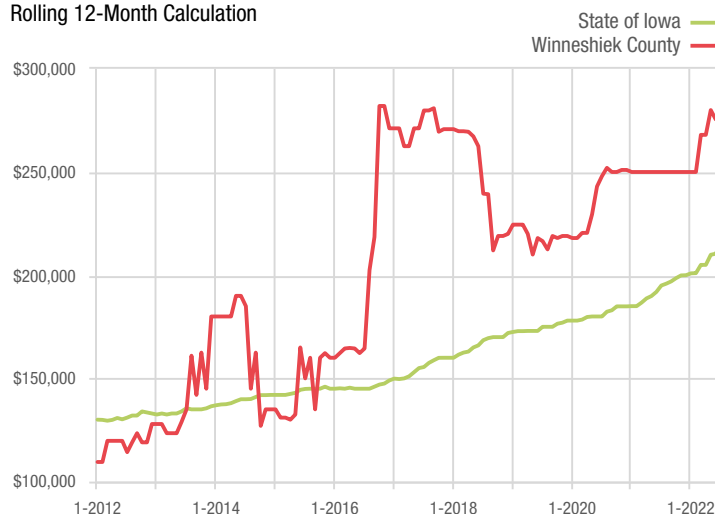
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.