

Local Market Update – July 2022

A Research Tool Provided by Iowa Association of REALTORS®



Woodbury County

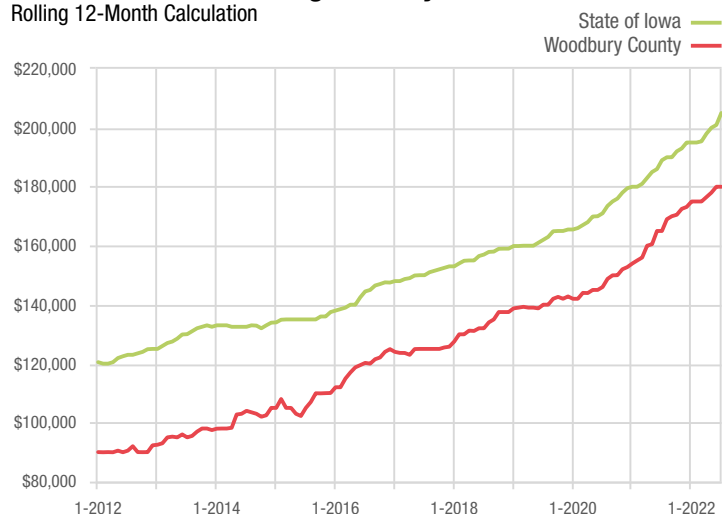
Single-Family Detached	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	141	100	- 29.1%	804	696	- 13.4%
Pending Sales	112	93	- 17.0%	728	625	- 14.1%
Closed Sales	116	98	- 15.5%	667	581	- 12.9%
Days on Market Until Sale	14	12	- 14.3%	21	21	0.0%
Median Sales Price*	\$189,501	\$220,000	+ 16.1%	\$172,500	\$189,950	+ 10.1%
Average Sales Price*	\$204,817	\$240,240	+ 17.3%	\$195,061	\$221,231	+ 13.4%
Percent of List Price Received*	100.6%	101.9%	+ 1.3%	99.7%	100.3%	+ 0.6%
Inventory of Homes for Sale	118	116	- 1.7%	—	—	—
Months Supply of Inventory	1.2	1.2	0.0%	—	—	—

Townhouse-Condo	July			Year to Date		
Key Metrics	2021	2022	% Change	Thru 7-2021	Thru 7-2022	% Change
New Listings	17	8	- 52.9%	73	53	- 27.4%
Pending Sales	9	8	- 11.1%	75	47	- 37.3%
Closed Sales	12	7	- 41.7%	75	43	- 42.7%
Days on Market Until Sale	74	40	- 45.9%	92	40	- 56.5%
Median Sales Price*	\$238,750	\$349,000	+ 46.2%	\$234,000	\$262,500	+ 12.2%
Average Sales Price*	\$239,097	\$316,486	+ 32.4%	\$232,994	\$257,847	+ 10.7%
Percent of List Price Received*	101.6%	100.9%	- 0.7%	99.9%	100.8%	+ 0.9%
Inventory of Homes for Sale	19	11	- 42.1%	—	—	—
Months Supply of Inventory	2.0	1.7	- 15.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

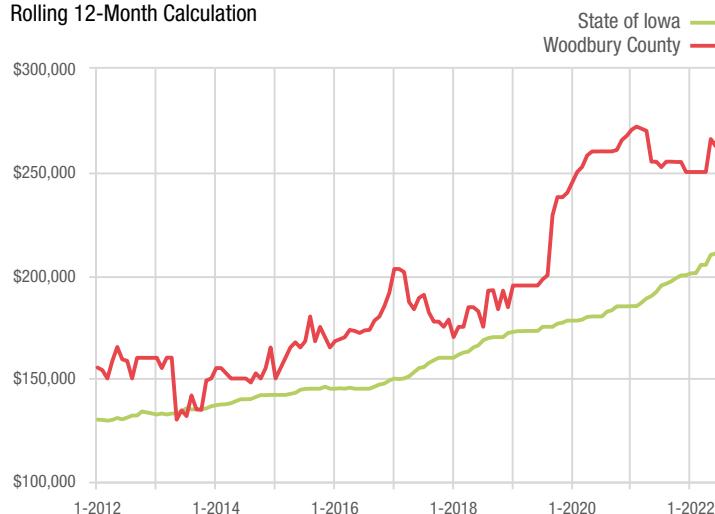
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.