Local Market Update – August 2022A Research Tool Provided by Iowa Association of REALTORS®



Black Hawk County

Single-Family Detached	August			Year to Date			
Key Metrics	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change	
New Listings	216	163	- 24.5%	1,504	1,339	- 11.0%	
Pending Sales	194	170	- 12.4%	1,368	1,229	- 10.2%	
Closed Sales	207	192	- 7.2%	1,245	1,138	- 8.6%	
Days on Market Until Sale	17	14	- 17.6%	27	20	- 25.9%	
Median Sales Price*	\$162,900	\$189,000	+ 16.0%	\$164,700	\$175,000	+ 6.3%	
Average Sales Price*	\$183,043	\$217,587	+ 18.9%	\$196,193	\$202,851	+ 3.4%	
Percent of List Price Received*	99.2%	101.8%	+ 2.6%	98.8%	101.5%	+ 2.7%	
Inventory of Homes for Sale	234	147	- 37.2%		_	_	
Months Supply of Inventory	1.5	1.0	- 33.3%				

Townhouse-Condo	August			Year to Date			
Key Metrics	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change	
New Listings	19	23	+ 21.1%	127	137	+ 7.9%	
Pending Sales	18	23	+ 27.8%	119	125	+ 5.0%	
Closed Sales	21	15	- 28.6%	113	107	- 5.3%	
Days on Market Until Sale	12	30	+ 150.0%	22	19	- 13.6%	
Median Sales Price*	\$153,000	\$142,500	- 6.9%	\$161,000	\$174,000	+ 8.1%	
Average Sales Price*	\$143,711	\$175,996	+ 22.5%	\$167,887	\$188,536	+ 12.3%	
Percent of List Price Received*	99.5%	100.6%	+ 1.1%	98.8%	101.4%	+ 2.6%	
Inventory of Homes for Sale	11	16	+ 45.5%	_	_	_	
Months Supply of Inventory	0.7	1.2	+ 71.4%	_		_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached

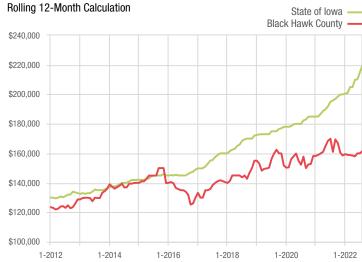
1-2014

Rolling 12-Month Calculation State of Iowa -Black Hawk County \$220,000 \$200,000 \$180,000 \$160,000 \$140,000 \$120,000 \$100,000

1-2018

1-2020

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

1-2022