Local Market Update – August 2022A Research Tool Provided by Iowa Association of REALTORS®



Des Moines County

| Single-Family Detached | August | | | Year to Date | | | |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|--|
| Key Metrics | 2021 | 2022 | % Change | Thru 8-2021 | Thru 8-2022 | % Change | |
| New Listings | 77 | 1 | - 98.7% | 537 | 343 | - 36.1% | |
| Pending Sales | 56 | 0 | - 100.0% | 479 | 291 | - 39.2% | |
| Closed Sales | 55 | 0 | - 100.0% | 439 | 276 | - 37.1% | |
| Days on Market Until Sale | 70 | | _ | 68 | 53 | - 22.1% | |
| Median Sales Price* | \$134,000 | | _ | \$113,750 | \$132,650 | + 16.6% | |
| Average Sales Price* | \$143,871 | | _ | \$142,403 | \$151,732 | + 6.6% | |
| Percent of List Price Received* | 97.0% | | _ | 96.4% | 96.4% | 0.0% | |
| Inventory of Homes for Sale | 132 | 103 | - 22.0% | | _ | _ | |
| Months Supply of Inventory | 2.4 | 2.1 | - 12.5% | | | | |

| Townhouse-Condo | | August | | | Year to Date | | | |
|---------------------------------|-----------|--------|----------|-------------|--------------|----------|--|--|
| Key Metrics | 2021 | 2022 | % Change | Thru 8-2021 | Thru 8-2022 | % Change | | |
| New Listings | 1 | 0 | - 100.0% | 13 | 15 | + 15.4% | | |
| Pending Sales | 1 | 0 | - 100.0% | 12 | 8 | - 33.3% | | |
| Closed Sales | 3 | 0 | - 100.0% | 13 | 9 | - 30.8% | | |
| Days on Market Until Sale | 137 | | _ | 137 | 29 | - 78.8% | | |
| Median Sales Price* | \$264,500 | | _ | \$210,000 | \$272,400 | + 29.7% | | |
| Average Sales Price* | \$247,167 | | _ | \$216,762 | \$255,122 | + 17.7% | | |
| Percent of List Price Received* | 94.9% | | _ | 97.2% | 96.9% | - 0.3% | | |
| Inventory of Homes for Sale | 3 | 5 | + 66.7% | | _ | _ | | |
| Months Supply of Inventory | 1.9 | 2.9 | + 52.6% | | _ | | | |

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached

1-2014

Rolling 12-Month Calculation State of Iowa -Des Moines County \$225,000 \$200,000 \$175,000 \$150,000 \$125,000 \$100,000 \$75,000

1-2016

1-2018

1-2020

Median Sales Price - Townhouse-Condo Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

1-2022