Local Market Update – August 2022 A Research Tool Provided by Iowa Association of REALTORS®



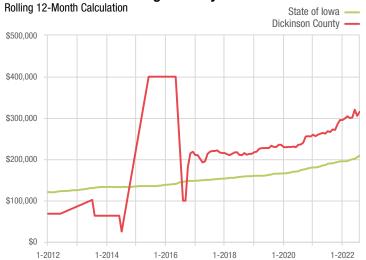
Dickinson County

| Single-Family Detached | August | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2021 | 2022 | % Change | Thru 8-2021 | Thru 8-2022 | % Change |
| New Listings | 66 | 43 | - 34.8% | 349 | 319 | - 8.6% |
| Pending Sales | 49 | 28 | - 42.9% | 311 | 252 | - 19.0% |
| Closed Sales | 42 | 41 | - 2.4% | 281 | 243 | - 13.5% |
| Days on Market Until Sale | 56 | 67 | + 19.6% | 96 | 68 | - 29.2% |
| Median Sales Price* | \$278,500 | \$295,000 | + 5.9% | \$283,000 | \$326,250 | + 15.3% |
| Average Sales Price* | \$509,359 | \$534,141 | + 4.9% | \$408,897 | \$479,518 | + 17.3% |
| Percent of List Price Received* | 99.1% | 97.4% | - 1.7% | 98.0% | 98.9% | + 0.9% |
| Inventory of Homes for Sale | 67 | 83 | + 23.9% | | | |
| Months Supply of Inventory | 1.7 | 2.5 | + 47.1% | | | |

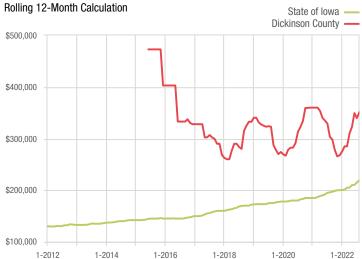
| Townhouse-Condo | August | | | Year to Date | | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|--|
| Key Metrics | 2021 | 2022 | % Change | Thru 8-2021 | Thru 8-2022 | % Change | |
| New Listings | 46 | 36 | - 21.7% | 152 | 89 | - 41.4% | |
| Pending Sales | 21 | 12 | - 42.9% | 95 | 73 | - 23.2% | |
| Closed Sales | 6 | 18 | + 200.0% | 72 | 80 | + 11.1% | |
| Days on Market Until Sale | 141 | 205 | + 45.4% | 100 | 167 | + 67.0% | |
| Median Sales Price* | \$258,000 | \$352,045 | + 36.5% | \$242,000 | \$343,290 | + 41.9% | |
| Average Sales Price* | \$236,417 | \$371,426 | + 57.1% | \$283,765 | \$399,667 | + 40.8% | |
| Percent of List Price Received* | 102.2% | 104.0% | + 1.8% | 97.5% | 102.1% | + 4.7% | |
| Inventory of Homes for Sale | 40 | 48 | + 20.0% | | | | |
| Months Supply of Inventory | 3.4 | 5.1 | + 50.0% | | | | |

* Does not account for seller concessions; % Change may be extreme due to small sample size.





Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.