Local Market Update – August 2022A Research Tool Provided by Iowa Association of REALTORS®



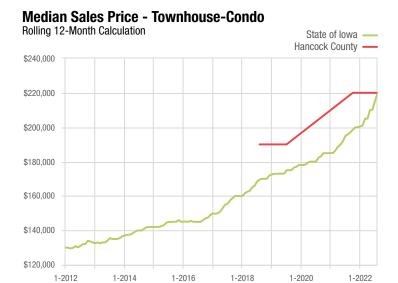
Hancock County

Single-Family Detached	August			Year to Date			
Key Metrics	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change	
New Listings	13	2	- 84.6%	142	103	- 27.5%	
Pending Sales	14	1	- 92.9%	123	90	- 26.8%	
Closed Sales	21	0	- 100.0%	116	78	- 32.8%	
Days on Market Until Sale	54		_	77	77	0.0%	
Median Sales Price*	\$148,500		_	\$137,500	\$116,750	- 15.1%	
Average Sales Price*	\$170,669		_	\$149,747	\$125,665	- 16.1%	
Percent of List Price Received*	96.5%		_	95.5%	95.5%	0.0%	
Inventory of Homes for Sale	42	48	+ 14.3%		_	_	
Months Supply of Inventory	2.7	3.7	+ 37.0%				

Townhouse-Condo		August			Year to Date			
Key Metrics	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change		
New Listings	1	0	- 100.0%	2	2	0.0%		
Pending Sales	1	0	- 100.0%	1	0	- 100.0%		
Closed Sales	0	0	0.0%	0	0	0.0%		
Days on Market Until Sale	_	-	_		_	_		
Median Sales Price*			_		_			
Average Sales Price*	_		_		_	_		
Percent of List Price Received*	_		_		_			
Inventory of Homes for Sale	0	2	_		_	_		
Months Supply of Inventory	_		_		_			

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Hancock County \$225,000 \$200,000 \$175,000 \$150,000 \$125,000 \$100,000 \$75,000 1-2014 1-2016 1-2018 1-2020 1-2022



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.