

Local Market Update – August 2022

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

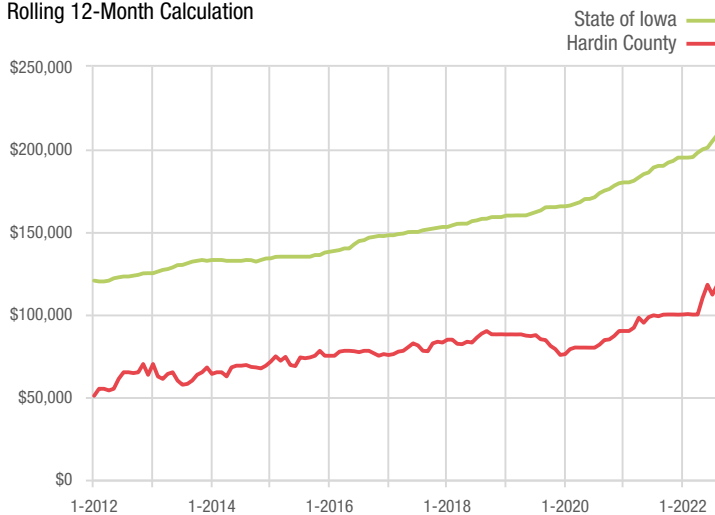
Single-Family Detached	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	37	5	- 86.5%	201	161	- 19.9%
Pending Sales	21	8	- 61.9%	179	125	- 30.2%
Closed Sales	24	7	- 70.8%	168	114	- 32.1%
Days on Market Until Sale	25	21	- 16.0%	67	36	- 46.3%
Median Sales Price*	\$104,900	\$135,000	+ 28.7%	\$98,500	\$122,950	+ 24.8%
Average Sales Price*	\$118,917	\$152,929	+ 28.6%	\$116,886	\$144,711	+ 23.8%
Percent of List Price Received*	98.4%	97.8%	- 0.6%	95.6%	95.3%	- 0.3%
Inventory of Homes for Sale	62	39	- 37.1%	—	—	—
Months Supply of Inventory	3.0	2.2	- 26.7%	—	—	—

Townhouse-Condo	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	0	1	—	3	2	- 33.3%
Pending Sales	1	0	- 100.0%	4	1	- 75.0%
Closed Sales	0	0	0.0%	3	0	- 100.0%
Days on Market Until Sale	—	—	—	108	—	—
Median Sales Price*	—	—	—	\$130,000	—	—
Average Sales Price*	—	—	—	\$127,500	—	—
Percent of List Price Received*	—	—	—	98.0%	—	—
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

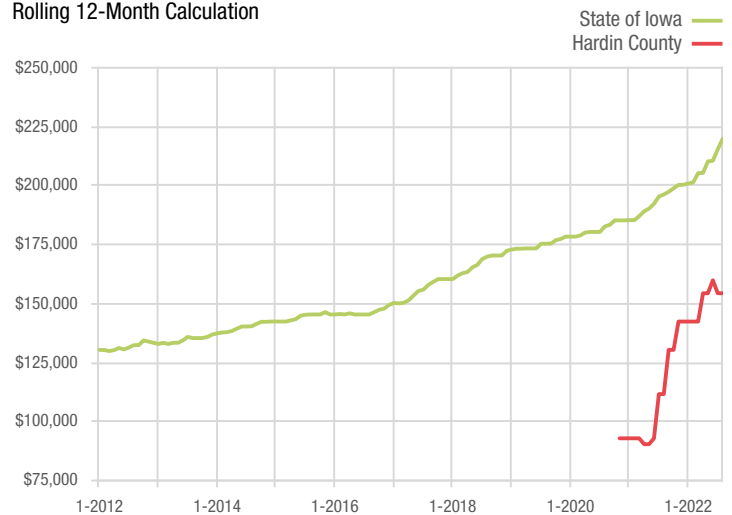
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.