

Local Market Update – August 2022

A Research Tool Provided by Iowa Association of REALTORS®



Iowa County

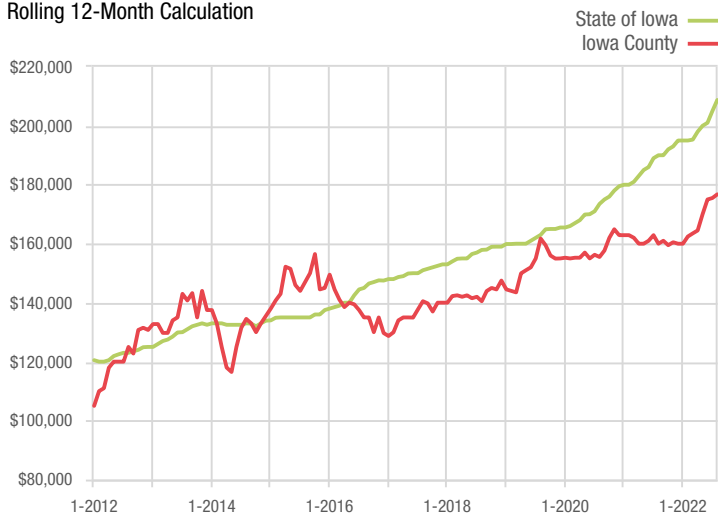
Single-Family Detached	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	21	13	- 38.1%	115	156	+ 35.7%
Pending Sales	11	8	- 27.3%	104	128	+ 23.1%
Closed Sales	10	13	+ 30.0%	102	127	+ 24.5%
Days on Market Until Sale	75	28	- 62.7%	51	27	- 47.1%
Median Sales Price*	\$181,688	\$194,350	+ 7.0%	\$160,000	\$180,000	+ 12.5%
Average Sales Price*	\$162,055	\$219,917	+ 35.7%	\$172,837	\$213,042	+ 23.3%
Percent of List Price Received*	94.2%	100.8%	+ 7.0%	97.7%	98.7%	+ 1.0%
Inventory of Homes for Sale	21	32	+ 52.4%	—	—	—
Months Supply of Inventory	1.5	2.1	+ 40.0%	—	—	—

Townhouse-Condo	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	2	4	+ 100.0%	7	8	+ 14.3%
Pending Sales	1	2	+ 100.0%	5	6	+ 20.0%
Closed Sales	1	0	- 100.0%	7	5	- 28.6%
Days on Market Until Sale	0	—	—	21	14	- 33.3%
Median Sales Price*	\$230,000	—	—	\$199,900	\$220,000	+ 10.1%
Average Sales Price*	\$230,000	—	—	\$189,986	\$209,880	+ 10.5%
Percent of List Price Received*	100.0%	—	—	98.9%	100.5%	+ 1.6%
Inventory of Homes for Sale	2	2	0.0%	—	—	—
Months Supply of Inventory	1.6	1.5	- 6.3%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

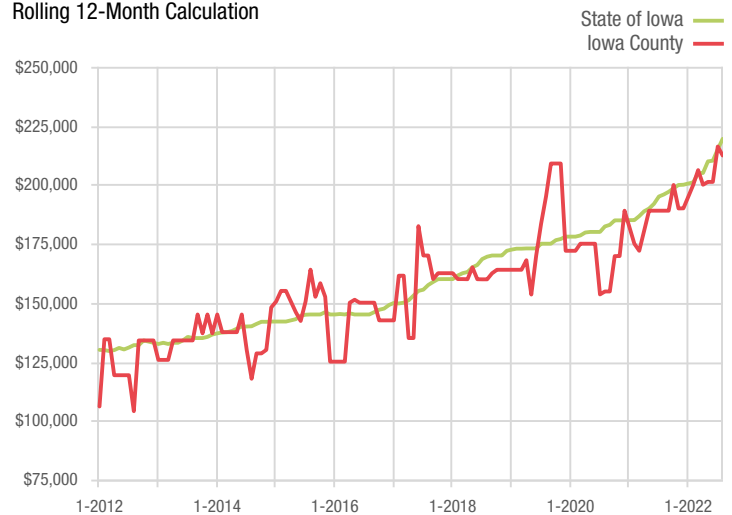
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.