

Local Market Update – August 2022

A Research Tool Provided by Iowa Association of REALTORS®



Johnson County

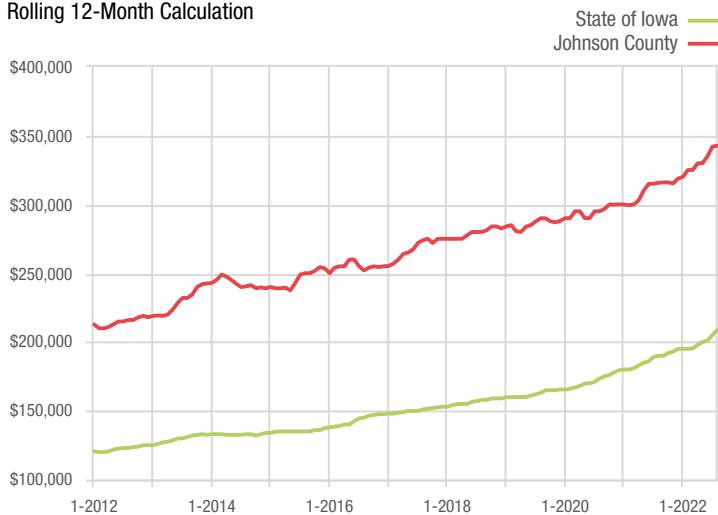
Single-Family Detached	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	157	155	- 1.3%	1,514	1,431	- 5.5%
Pending Sales	151	139	- 7.9%	1,280	1,155	- 9.8%
Closed Sales	186	169	- 9.1%	1,218	1,124	- 7.7%
Days on Market Until Sale	40	34	- 15.0%	48	39	- 18.8%
Median Sales Price*	\$327,500	\$345,000	+ 5.3%	\$321,125	\$351,000	+ 9.3%
Average Sales Price*	\$348,246	\$378,369	+ 8.6%	\$352,629	\$386,475	+ 9.6%
Percent of List Price Received*	100.3%	99.8%	- 0.5%	99.8%	100.7%	+ 0.9%
Inventory of Homes for Sale	298	330	+ 10.7%	—	—	—
Months Supply of Inventory	2.0	2.4	+ 20.0%	—	—	—

Townhouse-Condo	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	103	98	- 4.9%	1,195	985	- 17.6%
Pending Sales	88	82	- 6.8%	946	859	- 9.2%
Closed Sales	166	135	- 18.7%	910	854	- 6.2%
Days on Market Until Sale	55	58	+ 5.5%	57	50	- 12.3%
Median Sales Price*	\$209,900	\$232,000	+ 10.5%	\$214,900	\$244,900	+ 14.0%
Average Sales Price*	\$220,159	\$249,895	+ 13.5%	\$219,778	\$246,981	+ 12.4%
Percent of List Price Received*	99.4%	99.7%	+ 0.3%	99.8%	100.4%	+ 0.6%
Inventory of Homes for Sale	277	246	- 11.2%	—	—	—
Months Supply of Inventory	2.7	2.5	- 7.4%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

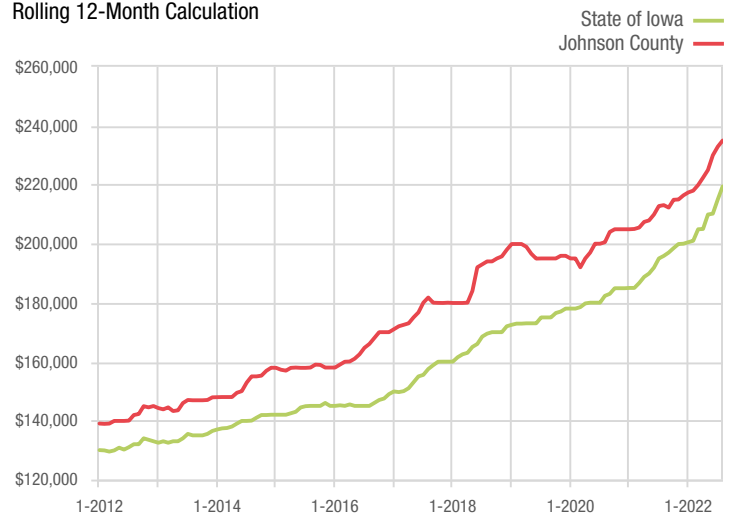
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.