

Local Market Update – August 2022

A Research Tool Provided by Iowa Association of REALTORS®



Kossuth County

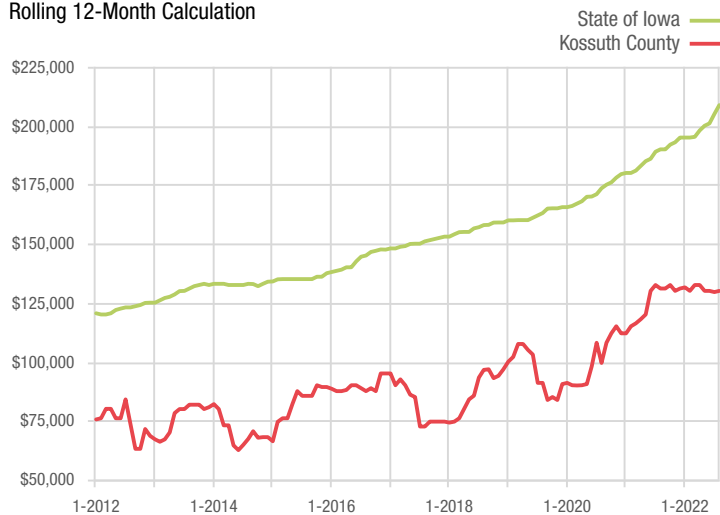
Single-Family Detached	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	16	3	- 81.3%	159	101	- 36.5%
Pending Sales	15	0	- 100.0%	118	65	- 44.9%
Closed Sales	17	2	- 88.2%	106	70	- 34.0%
Days on Market Until Sale	80	47	- 41.3%	80	79	- 1.3%
Median Sales Price*	\$88,580	\$82,250	- 7.1%	\$131,747	\$132,250	+ 0.4%
Average Sales Price*	\$109,325	\$82,250	- 24.8%	\$141,676	\$156,836	+ 10.7%
Percent of List Price Received*	96.6%	100.8%	+ 4.3%	94.0%	95.2%	+ 1.3%
Inventory of Homes for Sale	48	49	+ 2.1%	—	—	—
Months Supply of Inventory	3.6	4.7	+ 30.6%	—	—	—

Townhouse-Condo	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	0	0	0.0%	3	2	- 33.3%
Pending Sales	1	0	- 100.0%	3	1	- 66.7%
Closed Sales	0	0	0.0%	2	2	0.0%
Days on Market Until Sale	—	—	—	56	100	+ 78.6%
Median Sales Price*	—	—	—	\$129,250	\$155,000	+ 19.9%
Average Sales Price*	—	—	—	\$129,250	\$155,000	+ 19.9%
Percent of List Price Received*	—	—	—	92.1%	95.5%	+ 3.7%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

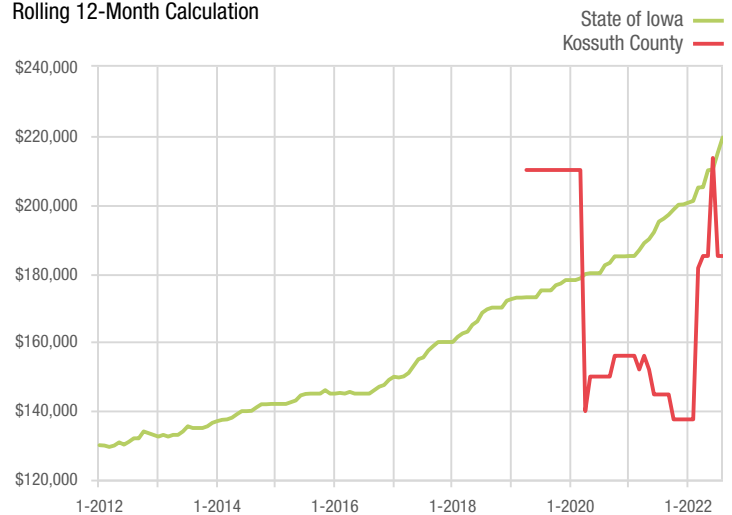
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.