Local Market Update – August 2022 A Research Tool Provided by Iowa Association of REALTORS®

lowa Association of REALTORS

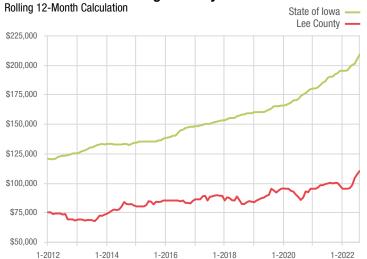
Lee County

Single-Family Detached	August			Year to Date			
Key Metrics	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change	
New Listings	44	0	- 100.0%	303	194	- 36.0%	
Pending Sales	39	0	- 100.0%	233	150	- 35.6%	
Closed Sales	34	0	- 100.0%	215	144	- 33.0%	
Days on Market Until Sale	64		_	70	67	- 4.3%	
Median Sales Price*	\$97,000		_	\$95,000	\$113,000	+ 18.9%	
Average Sales Price*	\$135,695		_	\$124,617	\$133,020	+ 6.7%	
Percent of List Price Received*	96.8%		_	95.0%	95.5%	+ 0.5%	
Inventory of Homes for Sale	94	89	- 5.3%				
Months Supply of Inventory	3.1	3.6	+ 16.1%				

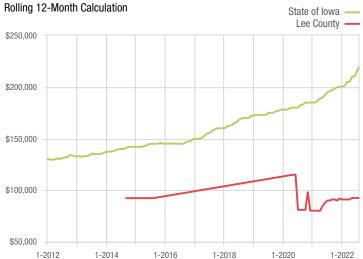
Townhouse-Condo	August			Year to Date			
Key Metrics	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change	
New Listings	1	0	- 100.0%	6	1	- 83.3%	
Pending Sales	1	0	- 100.0%	5	1	- 80.0%	
Closed Sales	0	0	0.0%	4	2	- 50.0%	
Days on Market Until Sale			—	35	7	- 80.0%	
Median Sales Price*			—	\$91,000	\$118,500	+ 30.2%	
Average Sales Price*			—	\$90,625	\$118,500	+ 30.8%	
Percent of List Price Received*			—	96.4%	100.3%	+ 4.0%	
Inventory of Homes for Sale	1	0	- 100.0%				
Months Supply of Inventory	0.9		_				

* Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached



Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.