

Local Market Update – August 2022

A Research Tool Provided by Iowa Association of REALTORS®



Louisa County

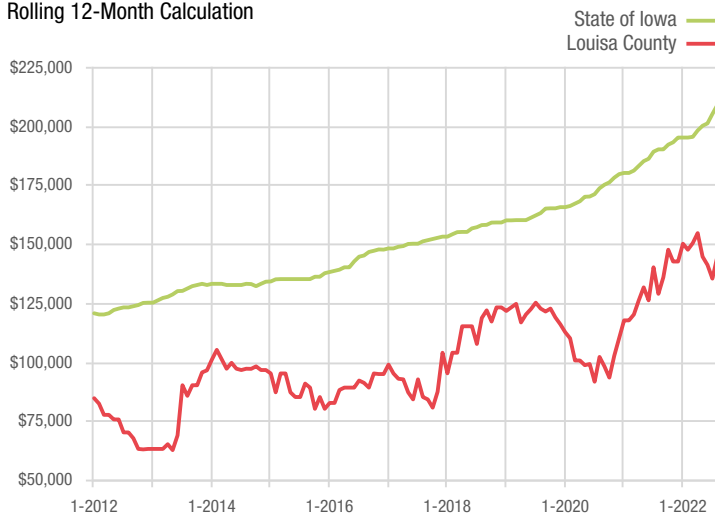
Single-Family Detached	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	9	6	- 33.3%	72	63	- 12.5%
Pending Sales	5	4	- 20.0%	58	55	- 5.2%
Closed Sales	3	4	+ 33.3%	42	38	- 9.5%
Days on Market Until Sale	69	18	- 73.9%	65	46	- 29.2%
Median Sales Price*	\$65,000	\$240,000	+ 269.2%	\$150,000	\$149,500	- 0.3%
Average Sales Price*	\$110,667	\$255,750	+ 131.1%	\$156,507	\$178,915	+ 14.3%
Percent of List Price Received*	92.1%	101.6%	+ 10.3%	96.7%	97.1%	+ 0.4%
Inventory of Homes for Sale	16	16	0.0%	—	—	—
Months Supply of Inventory	2.5	2.6	+ 4.0%	—	—	—

Townhouse-Condo	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

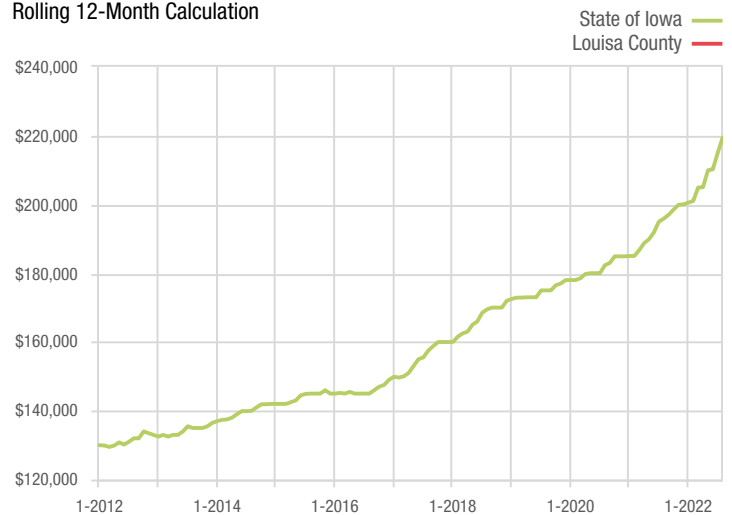
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.