

Local Market Update – August 2022

A Research Tool Provided by Iowa Association of REALTORS®



Lyon County

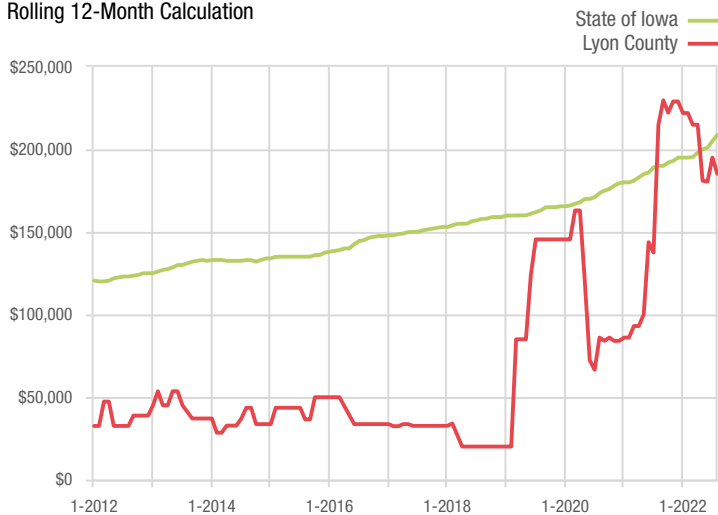
Single-Family Detached	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	7	7	0.0%	29	37	+ 27.6%
Pending Sales	5	5	0.0%	28	33	+ 17.9%
Closed Sales	6	5	- 16.7%	23	28	+ 21.7%
Days on Market Until Sale	54	24	- 55.6%	74	39	- 47.3%
Median Sales Price*	\$236,500	\$185,900	- 21.4%	\$229,400	\$173,250	- 24.5%
Average Sales Price*	\$252,983	\$241,680	- 4.5%	\$231,949	\$191,891	- 17.3%
Percent of List Price Received*	94.6%	98.4%	+ 4.0%	97.7%	97.4%	- 0.3%
Inventory of Homes for Sale	6	8	+ 33.3%	—	—	—
Months Supply of Inventory	2.1	2.0	- 4.8%	—	—	—

Townhouse-Condo	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	0	0	0.0%	1	4	+ 300.0%
Pending Sales	0	0	0.0%	2	3	+ 50.0%
Closed Sales	0	0	0.0%	2	3	+ 50.0%
Days on Market Until Sale	—	—	—	372	4	- 98.9%
Median Sales Price*	—	—	—	\$148,175	\$195,250	+ 31.8%
Average Sales Price*	—	—	—	\$148,175	\$165,250	+ 11.5%
Percent of List Price Received*	—	—	—	94.7%	104.2%	+ 10.0%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	1.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

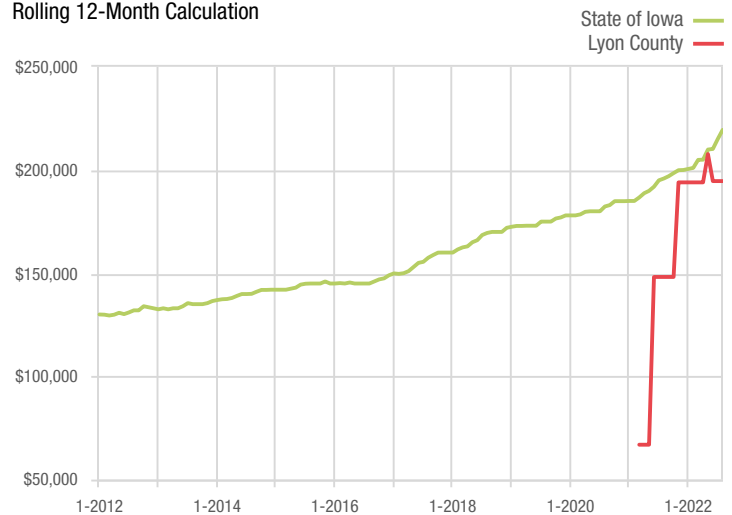
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.