Local Market Update – August 2022A Research Tool Provided by Iowa Association of REALTORS®



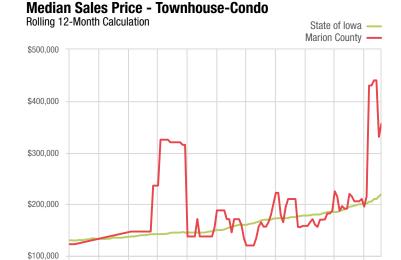
Marion County

Single-Family Detached		August			Year to Date			
Key Metrics	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change		
New Listings	31	33	+ 6.5%	362	360	- 0.6%		
Pending Sales	45	36	- 20.0%	294	357	+ 21.4%		
Closed Sales	49	48	- 2.0%	297	315	+ 6.1%		
Days on Market Until Sale	14	27	+ 92.9%	30	27	- 10.0%		
Median Sales Price*	\$202,156	\$213,000	+ 5.4%	\$204,000	\$235,000	+ 15.2%		
Average Sales Price*	\$242,963	\$247,534	+ 1.9%	\$235,302	\$264,821	+ 12.5%		
Percent of List Price Received*	99.1%	96.1%	- 3.0%	98.5%	98.7%	+ 0.2%		
Inventory of Homes for Sale	104	54	- 48.1%		_	_		
Months Supply of Inventory	2.6	1.2	- 53.8%					

Townhouse-Condo	August			Year to Date			
Key Metrics	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change	
New Listings	1	1	0.0%	7	6	- 14.3%	
Pending Sales	0	2	_	13	7	- 46.2%	
Closed Sales	1	0	- 100.0%	13	6	- 53.8%	
Days on Market Until Sale	45		_	88	204	+ 131.8%	
Median Sales Price*	\$185,000		_	\$205,600	\$397,915	+ 93.5%	
Average Sales Price*	\$185,000		_	\$237,748	\$386,798	+ 62.7%	
Percent of List Price Received*	97.4%		_	98.7%	101.6%	+ 2.9%	
Inventory of Homes for Sale	6	0	- 100.0%	_	_	_	
Months Supply of Inventory	2.8		_				

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Marion County \$250,000 \$225,000 \$200,000 \$175,000 \$150,000 \$125,000 \$100,000 \$75,000 1-2012 1-2014 1-2016 1-2018 1-2020 1-2022



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

1-2012

1-2016

1-2018

1-2020

1-2022

1-2014