Local Market Update – August 2022A Research Tool Provided by Iowa Association of REALTORS®

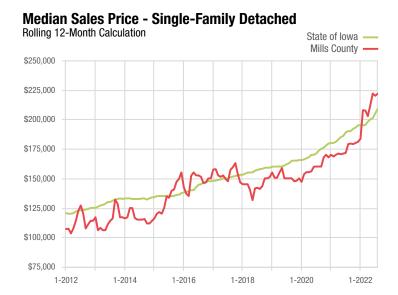


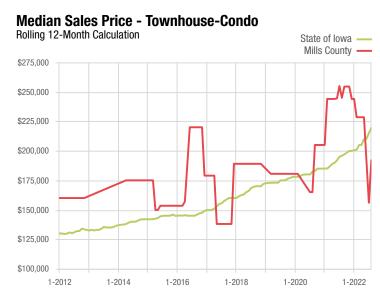
Mills County

Single-Family Detached		August			Year to Date		
Key Metrics	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change	
New Listings	15	12	- 20.0%	93	108	+ 16.1%	
Pending Sales	14	7	- 50.0%	83	82	- 1.2%	
Closed Sales	8	10	+ 25.0%	79	76	- 3.8%	
Days on Market Until Sale	9	18	+ 100.0%	25	15	- 40.0%	
Median Sales Price*	\$179,750	\$167,500	- 6.8%	\$180,000	\$223,500	+ 24.2%	
Average Sales Price*	\$199,000	\$320,400	+ 61.0%	\$231,439	\$295,114	+ 27.5%	
Percent of List Price Received*	98.5%	98.2%	- 0.3%	100.4%	100.2%	- 0.2%	
Inventory of Homes for Sale	13	18	+ 38.5%	_	_	_	
Months Supply of Inventory	1.3	2.0	+ 53.8%			_	

Townhouse-Condo		August			Year to Date			
Key Metrics	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change		
New Listings	1	1	0.0%	13	1	- 92.3%		
Pending Sales	0	0	0.0%	4	0	- 100.0%		
Closed Sales	1	0	- 100.0%	4	0	- 100.0%		
Days on Market Until Sale	23	_	_	63				
Median Sales Price*	\$120,000		_	\$254,500	_			
Average Sales Price*	\$120,000		_	\$223,500	_			
Percent of List Price Received*	104.3%		_	100.6%	_	_		
Inventory of Homes for Sale	1	1	0.0%		_	_		
Months Supply of Inventory	1.0	1.0	0.0%		_			

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.