

## Northeast Iowa Regional Board of REALTORS®

Includes Allamakee, Black Hawk, Bremer, Buchanan, Butler, Chickasaw, Clayton, Delaware, Fayette, Floyd, Howard, Mitchell and Winneshiek Counties

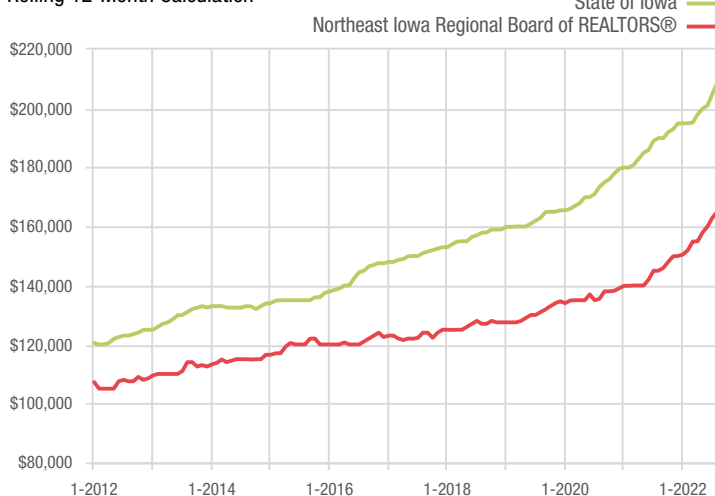
| Single-Family Detached          | August    |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                                 | 2021      | 2022      | % Change | Thru 8-2021  | Thru 8-2022 | % Change |
| New Listings                    | 458       | 364       | - 20.5%  | 3,115        | 2,860       | - 8.2%   |
| Pending Sales                   | 385       | 334       | - 13.2%  | 2,881        | 2,558       | - 11.2%  |
| Closed Sales                    | 401       | 370       | - 7.7%   | 2,609        | 2,401       | - 8.0%   |
| Days on Market Until Sale       | 28        | 18        | - 35.7%  | 44           | 27          | - 38.6%  |
| Median Sales Price*             | \$155,000 | \$175,250 | + 13.1%  | \$148,750    | \$170,000   | + 14.3%  |
| Average Sales Price*            | \$184,946 | \$209,884 | + 13.5%  | \$178,358    | \$197,129   | + 10.5%  |
| Percent of List Price Received* | 98.9%     | 99.7%     | + 0.8%   | 97.8%        | 99.6%       | + 1.8%   |
| Inventory of Homes for Sale     | 556       | 454       | - 18.3%  | —            | —           | —        |
| Months Supply of Inventory      | 1.6       | 1.5       | - 6.3%   | —            | —           | —        |

| Townhouse-Condo                 | August    |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                                 | 2021      | 2022      | % Change | Thru 8-2021  | Thru 8-2022 | % Change |
| New Listings                    | 26        | 32        | + 23.1%  | 165          | 206         | + 24.8%  |
| Pending Sales                   | 24        | 30        | + 25.0%  | 165          | 170         | + 3.0%   |
| Closed Sales                    | 21        | 25        | + 19.0%  | 157          | 151         | - 3.8%   |
| Days on Market Until Sale       | 12        | 57        | + 375.0% | 56           | 29          | - 48.2%  |
| Median Sales Price*             | \$153,000 | \$220,000 | + 43.8%  | \$169,000    | \$190,000   | + 12.4%  |
| Average Sales Price*            | \$143,711 | \$215,733 | + 50.1%  | \$172,164    | \$200,287   | + 16.3%  |
| Percent of List Price Received* | 99.5%     | 100.3%    | + 0.8%   | 98.2%        | 100.9%      | + 2.7%   |
| Inventory of Homes for Sale     | 24        | 45        | + 87.5%  | —            | —           | —        |
| Months Supply of Inventory      | 1.2       | 2.4       | + 100.0% | —            | —           | —        |

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

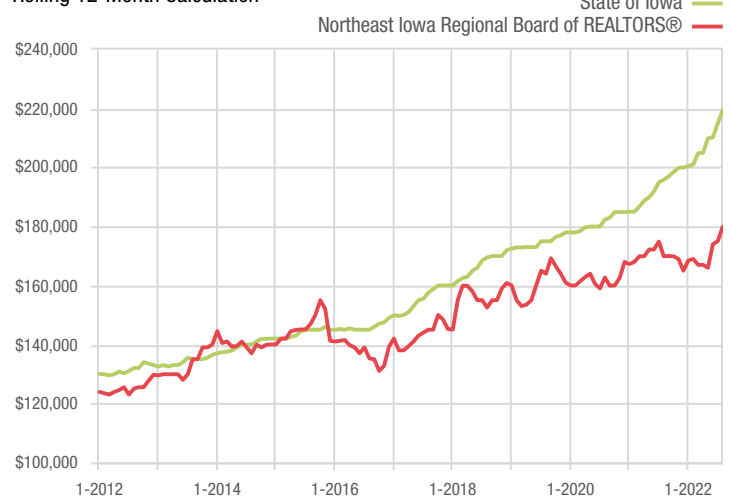
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of September 15, 2022. All data from the multiple listing services in the state of Iowa. | Report © 2022 ShowingTime.