

# Local Market Update – August 2022

A Research Tool Provided by Iowa Association of REALTORS®



## O'Brien County

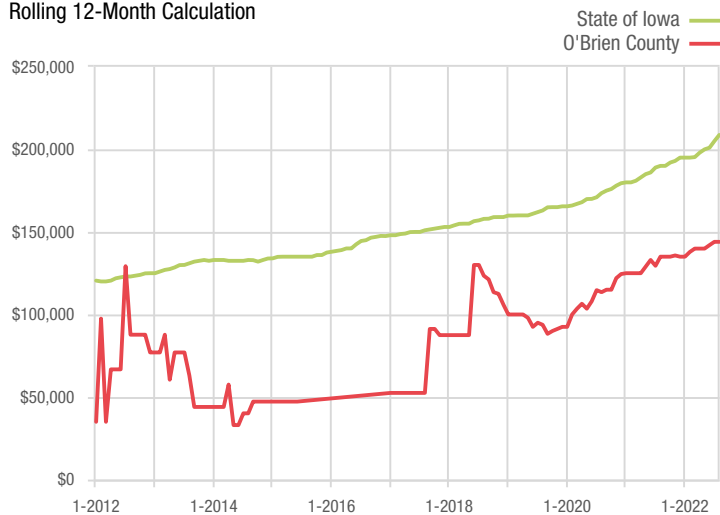
Single-Family Detached	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	14	10	- 28.6%	87	87	0.0%
Pending Sales	10	12	+ 20.0%	79	74	- 6.3%
Closed Sales	11	11	0.0%	78	59	- 24.4%
Days on Market Until Sale	37	14	- 62.2%	73	43	- 41.1%
Median Sales Price*	\$141,000	<b>\$142,500</b>	+ 1.1%	\$129,750	<b>\$144,000</b>	+ 11.0%
Average Sales Price*	\$162,705	<b>\$153,197</b>	- 5.8%	\$144,401	<b>\$160,777</b>	+ 11.3%
Percent of List Price Received*	93.7%	<b>96.8%</b>	+ 3.3%	93.9%	<b>95.3%</b>	+ 1.5%
Inventory of Homes for Sale	24	21	- 12.5%	—	—	—
Months Supply of Inventory	2.6	2.4	- 7.7%	—	—	—

Townhouse-Condo	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	2	0	- 100.0%	6	4	- 33.3%
Pending Sales	1	1	0.0%	6	4	- 33.3%
Closed Sales	1	1	0.0%	5	4	- 20.0%
Days on Market Until Sale	1	8	+ 700.0%	41	31	- 24.4%
Median Sales Price*	\$107,500	<b>\$99,900</b>	- 7.1%	\$107,500	<b>\$139,900</b>	+ 30.1%
Average Sales Price*	\$107,500	<b>\$99,900</b>	- 7.1%	\$116,400	<b>\$128,700</b>	+ 10.6%
Percent of List Price Received*	113.2%	<b>100.0%</b>	- 11.7%	101.0%	<b>94.2%</b>	- 6.7%
Inventory of Homes for Sale	2	1	- 50.0%	—	—	—
Months Supply of Inventory	1.7	0.8	- 52.9%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

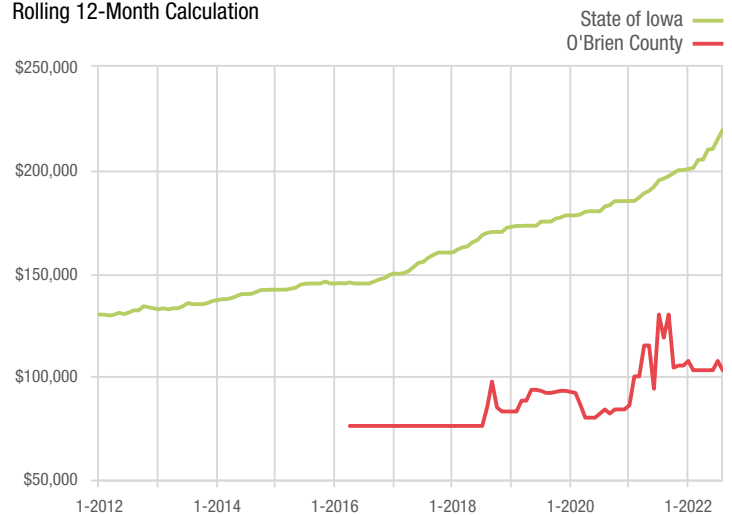
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.