Local Market Update – August 2022A Research Tool Provided by Iowa Association of REALTORS®



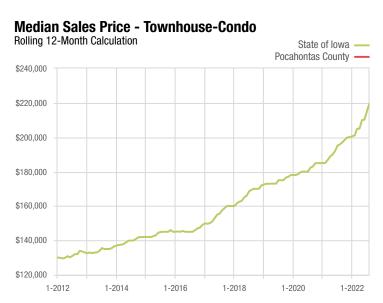
Pocahontas County

Single-Family Detached	August			Year to Date			
Key Metrics	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change	
New Listings	7	10	+ 42.9%	37	45	+ 21.6%	
Pending Sales	9	3	- 66.7%	32	39	+ 21.9%	
Closed Sales	8	7	- 12.5%	27	37	+ 37.0%	
Days on Market Until Sale	26	27	+ 3.8%	66	52	- 21.2%	
Median Sales Price*	\$93,500	\$120,000	+ 28.3%	\$89,000	\$108,000	+ 21.3%	
Average Sales Price*	\$91,238	\$142,071	+ 55.7%	\$98,931	\$111,068	+ 12.3%	
Percent of List Price Received*	97.1%	97.5%	+ 0.4%	93.3%	94.9%	+ 1.7%	
Inventory of Homes for Sale	6	15	+ 150.0%				
Months Supply of Inventory	1.3	3.2	+ 146.2%				

Townhouse-Condo		August			Year to Date		
Key Metrics	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale	_	_	_	_		_	
Median Sales Price*	_		_				
Average Sales Price*	_		_		_		
Percent of List Price Received*	_		_				
Inventory of Homes for Sale	0	0	0.0%		_		
Months Supply of Inventory	_		_				

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Pocahontas County \$250,000 \$200,000 \$150,000 \$100,000 \$50,000 1-2014 1-2016 1-2018 1-2020 1-2022



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.