

Local Market Update – August 2022

A Research Tool Provided by Iowa Association of REALTORS®



Sac County

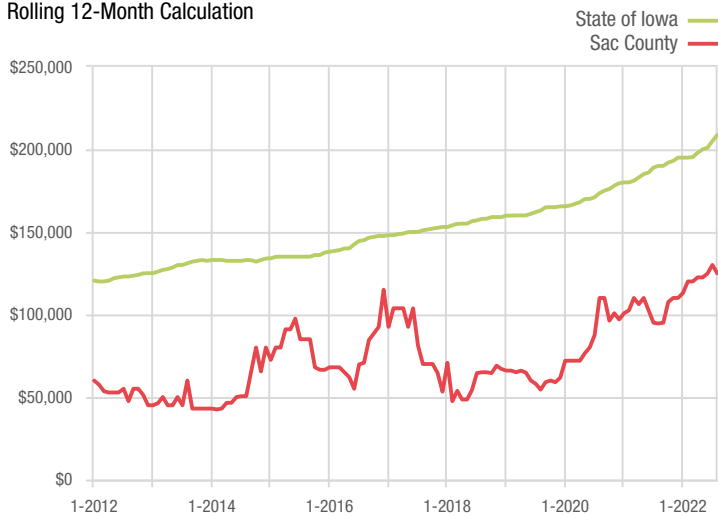
Single-Family Detached	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	9	7	- 22.2%	55	27	- 50.9%
Pending Sales	7	1	- 85.7%	48	20	- 58.3%
Closed Sales	6	1	- 83.3%	44	18	- 59.1%
Days on Market Until Sale	72	103	+ 43.1%	75	97	+ 29.3%
Median Sales Price*	\$143,000	\$355,000	+ 148.3%	\$99,950	\$152,500	+ 52.6%
Average Sales Price*	\$159,817	\$355,000	+ 122.1%	\$114,577	\$219,240	+ 91.3%
Percent of List Price Received*	98.1%	95.9%	- 2.2%	95.1%	99.5%	+ 4.6%
Inventory of Homes for Sale	14	11	- 21.4%	—	—	—
Months Supply of Inventory	2.2	3.0	+ 36.4%	—	—	—

Townhouse-Condo	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	158	—	—
Median Sales Price*	—	—	—	\$107,000	—	—
Average Sales Price*	—	—	—	\$107,000	—	—
Percent of List Price Received*	—	—	—	93.4%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

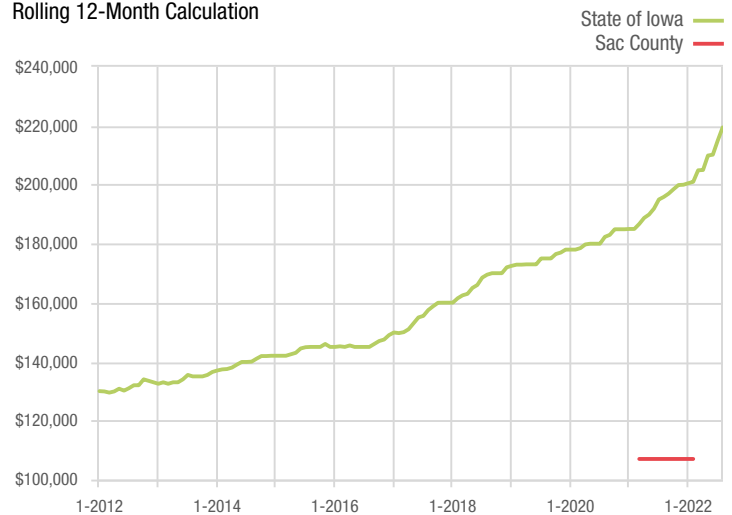
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.