Southeast Iowa Regional Board of REALTORS®

Includes Appanoose, Clarke (East of I-35), Davis, Decatur (East of I-35), Des Moines, Henry, Jefferson, Lee, Lucas, Mahaska, Monroe, Van Buren, Wapello and Wayne Counties
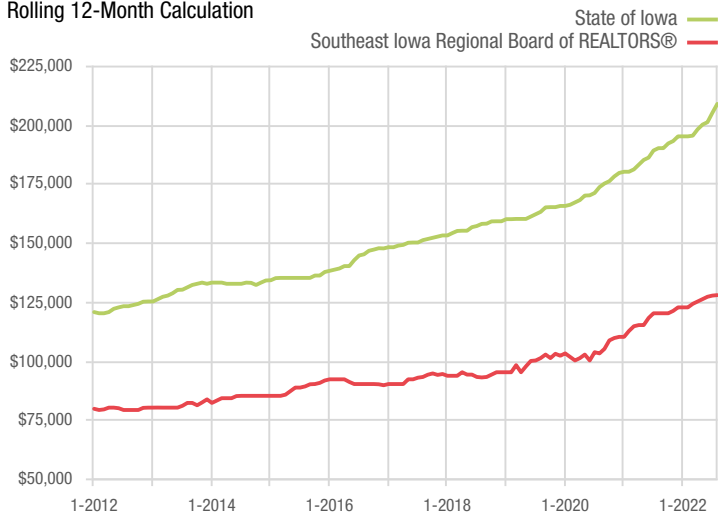
Single-Family Detached

Key Metrics	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	315	26	- 91.7%	2,080	1,511	- 27.4%
Pending Sales	256	20	- 92.2%	1,781	1,234	- 30.7%
Closed Sales	236	25	- 89.4%	1,669	1,122	- 32.8%
Days on Market Until Sale	59	35	- 40.7%	62	53	- 14.5%
Median Sales Price*	$129,950	$170,000	+ 30.8%	$122,000	$130,900	+ 7.3%
Average Sales Price*	$155,534	$191,214	+ 22.9%	$144,083	$151,929	+ 5.4%
Percent of List Price Received*	96.5%	97.2%	+ 0.7%	96.1%	96.1%	0.0%
Inventory of Homes for Sale	550	527	- 4.2%	—	—	—
Months Supply of Inventory	2.5	3.0	+ 20.0%	—	—	—

Townhouse-Condo

Key Metrics	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	4	0	- 100.0%	38	30	- 21.1%
Pending Sales	4	1	- 75.0%	30	21	- 30.0%
Closed Sales	4	0	- 100.0%	30	21	- 30.0%
Days on Market Until Sale	103	—	—	89	34	- 61.8%
Median Sales Price*	$215,750	—	—	$159,300	$225,000	+ 41.2%
Average Sales Price*	$224,125	—	—	$179,062	$219,071	+ 22.3%
Percent of List Price Received*	96.2%	—	—	97.5%	98.4%	+ 0.9%
Inventory of Homes for Sale	10	8	- 20.0%	—	—	—
Months Supply of Inventory	2.9	2.4	- 17.2%	—	—	—

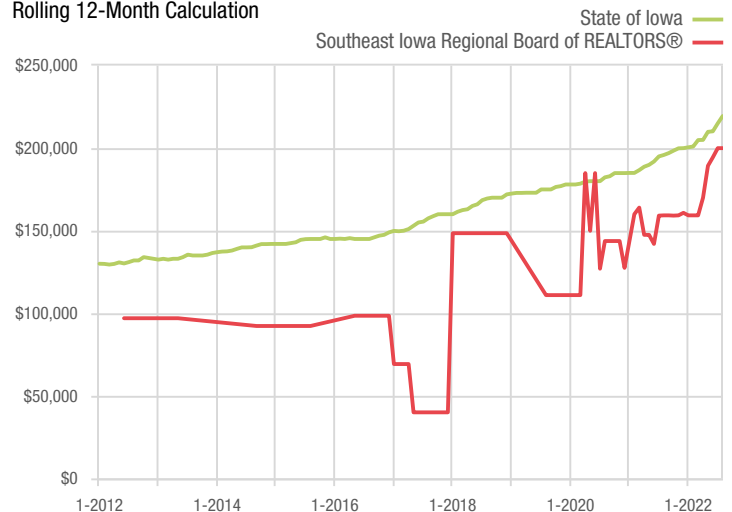* Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached
Rolling 12-Month Calculation

State of Iowa —
Southeast Iowa Regional Board of REALTORS® —

Median Sales Price - Townhouse-Condo
Rolling 12-Month Calculation

State of Iowa —
Southeast Iowa Regional Board of REALTORS® —

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.