## Local Market Update – August 2022 A Research Tool Provided by Iowa Association of REALTORS®

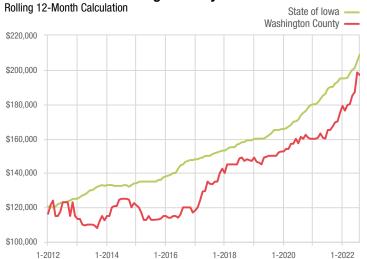


## **Washington County**

Single-Family Detached	August			Year to Date			
Key Metrics	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change	
New Listings	35	35	0.0%	254	227	- 10.6%	
Pending Sales	34	19	- 44.1%	207	201	- 2.9%	
Closed Sales	31	31	0.0%	193	209	+ 8.3%	
Days on Market Until Sale	53	50	- 5.7%	43	46	+ 7.0%	
Median Sales Price*	\$189,000	\$162,400	- 14.1%	\$170,000	\$193,000	+ 13.5%	
Average Sales Price*	\$205,226	\$208,718	+ 1.7%	\$188,020	\$215,102	+ 14.4%	
Percent of List Price Received*	97.8%	98.7%	+ 0.9%	98.3%	98.8%	+ 0.5%	
Inventory of Homes for Sale	61	50	- 18.0%				
Months Supply of Inventory	2.4	1.9	- 20.8%				

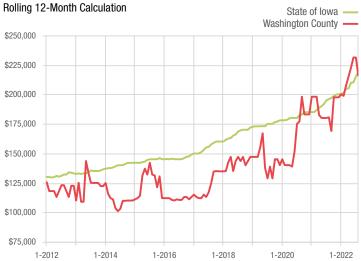
Townhouse-Condo	August			Year to Date			
Key Metrics	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change	
New Listings	0	2	—	25	25	0.0%	
Pending Sales	5	3	- 40.0%	21	16	- 23.8%	
Closed Sales	4	3	- 25.0%	19	17	- 10.5%	
Days on Market Until Sale	63	95	+ 50.8%	50	75	+ 50.0%	
Median Sales Price*	\$209,450	\$179,000	- 14.5%	\$135,000	\$215,000	+ 59.3%	
Average Sales Price*	\$205,300	\$179,667	- 12.5%	\$178,084	\$219,010	+ 23.0%	
Percent of List Price Received*	99.0%	<b>98.2</b> %	- 0.8%	98.9%	99.6%	+ 0.7%	
Inventory of Homes for Sale	7	17	+ 142.9%				
Months Supply of Inventory	2.9	6.7	+ 131.0%				

\* Does not account for seller concessions; % Change may be extreme due to small sample size.



## Median Sales Price - Single-Family Detached

## Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.