

Local Market Update – August 2022

A Research Tool Provided by Iowa Association of REALTORS®



Webster County

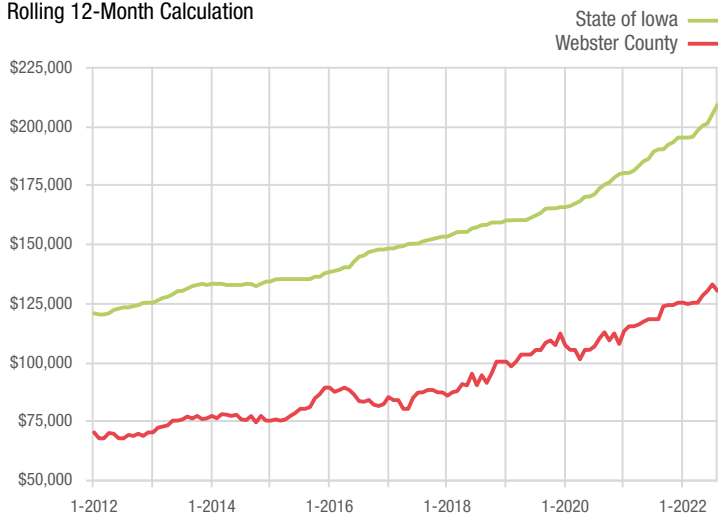
Single-Family Detached	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	50	43	- 14.0%	345	377	+ 9.3%
Pending Sales	51	22	- 56.9%	316	283	- 10.4%
Closed Sales	41	48	+ 17.1%	285	280	- 1.8%
Days on Market Until Sale	33	25	- 24.2%	46	37	- 19.6%
Median Sales Price*	\$140,500	\$123,250	- 12.3%	\$125,000	\$130,500	+ 4.4%
Average Sales Price*	\$159,083	\$145,804	- 8.3%	\$144,120	\$152,126	+ 5.6%
Percent of List Price Received*	95.9%	97.0%	+ 1.1%	96.3%	96.1%	- 0.2%
Inventory of Homes for Sale	67	105	+ 56.7%	—	—	—
Months Supply of Inventory	1.8	2.9	+ 61.1%	—	—	—

Townhouse-Condo	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	1	2	+ 100.0%	9	7	- 22.2%
Pending Sales	1	1	0.0%	14	7	- 50.0%
Closed Sales	4	1	- 75.0%	13	6	- 53.8%
Days on Market Until Sale	2	6	+ 200.0%	70	44	- 37.1%
Median Sales Price*	\$235,000	\$121,000	- 48.5%	\$179,000	\$100,500	- 43.9%
Average Sales Price*	\$221,000	\$121,000	- 45.2%	\$161,173	\$126,167	- 21.7%
Percent of List Price Received*	99.5%	98.5%	- 1.0%	95.6%	96.0%	+ 0.4%
Inventory of Homes for Sale	1	2	+ 100.0%	—	—	—
Months Supply of Inventory	0.5	1.7	+ 240.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

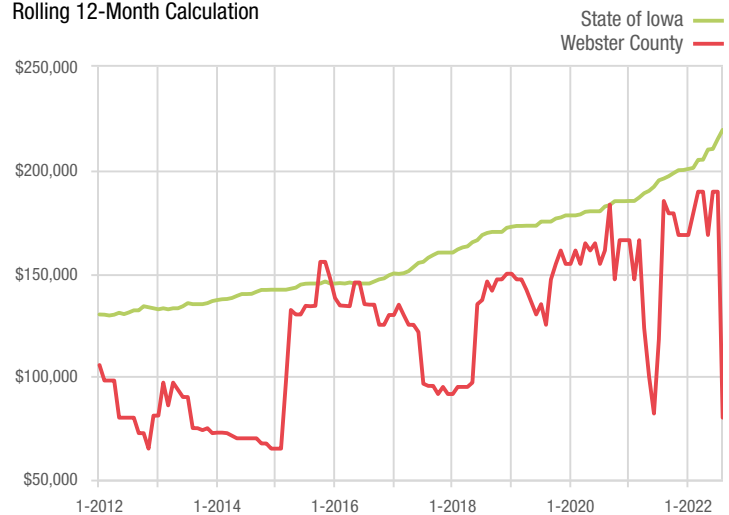
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.