

Local Market Update – August 2022

A Research Tool Provided by Iowa Association of REALTORS®



Winneshiek County

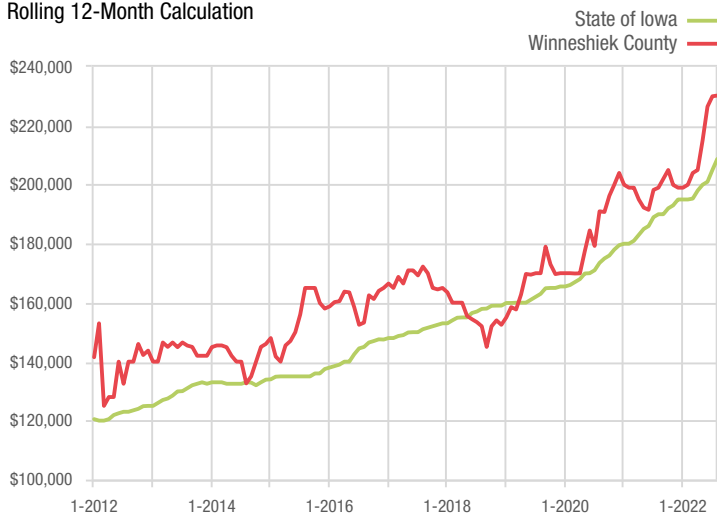
| Single-Family Detached | August | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 8-2021 | Thru 8-2022 | % Change |
| New Listings | 24 | 11 | - 54.2% | 165 | 152 | - 7.9% |
| Pending Sales | 20 | 11 | - 45.0% | 149 | 140 | - 6.0% |
| Closed Sales | 27 | 26 | - 3.7% | 139 | 132 | - 5.0% |
| Days on Market Until Sale | 29 | 9 | - 69.0% | 32 | 17 | - 46.9% |
| Median Sales Price* | \$204,000 | \$211,000 | + 3.4% | \$199,000 | \$253,250 | + 27.3% |
| Average Sales Price* | \$270,983 | \$230,423 | - 15.0% | \$241,878 | \$280,665 | + 16.0% |
| Percent of List Price Received* | 100.8% | 98.6% | - 2.2% | 98.4% | 99.1% | + 0.7% |
| Inventory of Homes for Sale | 23 | 15 | - 34.8% | — | — | — |
| Months Supply of Inventory | 1.3 | 0.9 | - 30.8% | — | — | — |

| Townhouse-Condo | August | | | Year to Date | | |
|---------------------------------|--------|------------------|----------|--------------|------------------|----------|
| | 2021 | 2022 | % Change | Thru 8-2021 | Thru 8-2022 | % Change |
| New Listings | 2 | 0 | - 100.0% | 11 | 13 | + 18.2% |
| Pending Sales | 1 | 0 | - 100.0% | 17 | 10 | - 41.2% |
| Closed Sales | 0 | 3 | — | 16 | 14 | - 12.5% |
| Days on Market Until Sale | — | 4 | — | 199 | 44 | - 77.9% |
| Median Sales Price* | — | \$197,000 | — | \$250,000 | \$234,000 | - 6.4% |
| Average Sales Price* | — | \$208,333 | — | \$248,294 | \$238,665 | - 3.9% |
| Percent of List Price Received* | — | 98.7% | — | 97.6% | 98.7% | + 1.1% |
| Inventory of Homes for Sale | 3 | 5 | + 66.7% | — | — | — |
| Months Supply of Inventory | 1.4 | 3.2 | + 128.6% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

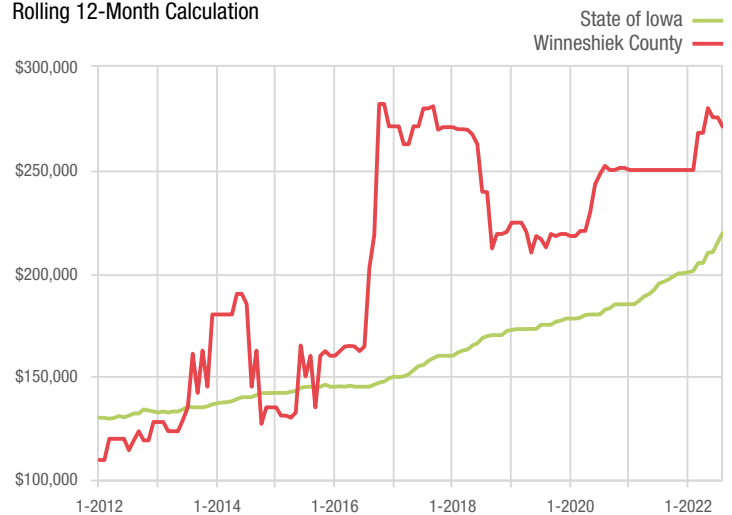
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.