

# Local Market Update – August 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Woodbury County

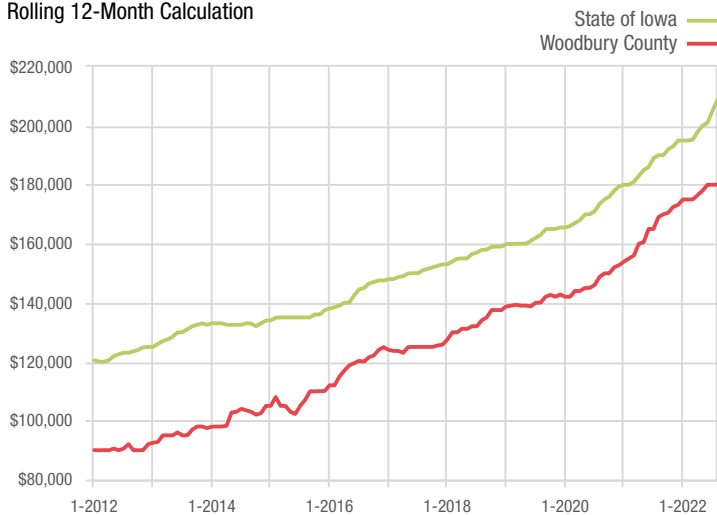
Single-Family Detached	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	127	<b>103</b>	- 18.9%	931	<b>802</b>	- 13.9%
Pending Sales	112	<b>92</b>	- 17.9%	840	<b>713</b>	- 15.1%
Closed Sales	122	<b>103</b>	- 15.6%	789	<b>686</b>	- 13.1%
Days on Market Until Sale	13	<b>11</b>	- 15.4%	20	<b>19</b>	- 5.0%
Median Sales Price*	\$186,925	<b>\$190,500</b>	+ 1.9%	\$175,000	<b>\$189,950</b>	+ 8.5%
Average Sales Price*	\$214,551	<b>\$233,897</b>	+ 9.0%	\$198,074	<b>\$222,904</b>	+ 12.5%
Percent of List Price Received*	100.4%	<b>102.1%</b>	+ 1.7%	99.8%	<b>100.5%</b>	+ 0.7%
Inventory of Homes for Sale	127	<b>113</b>	- 11.0%	—	—	—
Months Supply of Inventory	1.3	<b>1.2</b>	- 7.7%	—	—	—

Townhouse-Condo	August			Year to Date		
	2021	2022	% Change	Thru 8-2021	Thru 8-2022	% Change
New Listings	5	<b>12</b>	+ 140.0%	78	<b>65</b>	- 16.7%
Pending Sales	7	<b>8</b>	+ 14.3%	82	<b>54</b>	- 34.1%
Closed Sales	8	<b>9</b>	+ 12.5%	83	<b>52</b>	- 37.3%
Days on Market Until Sale	55	<b>121</b>	+ 120.0%	89	<b>54</b>	- 39.3%
Median Sales Price*	\$297,500	<b>\$305,000</b>	+ 2.5%	\$250,000	<b>\$263,750</b>	+ 5.5%
Average Sales Price*	\$292,248	<b>\$303,936</b>	+ 4.0%	\$238,705	<b>\$265,824</b>	+ 11.4%
Percent of List Price Received*	103.1%	<b>102.4%</b>	- 0.7%	100.2%	<b>101.1%</b>	+ 0.9%
Inventory of Homes for Sale	13	<b>16</b>	+ 23.1%	—	—	—
Months Supply of Inventory	1.4	<b>2.5</b>	+ 78.6%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

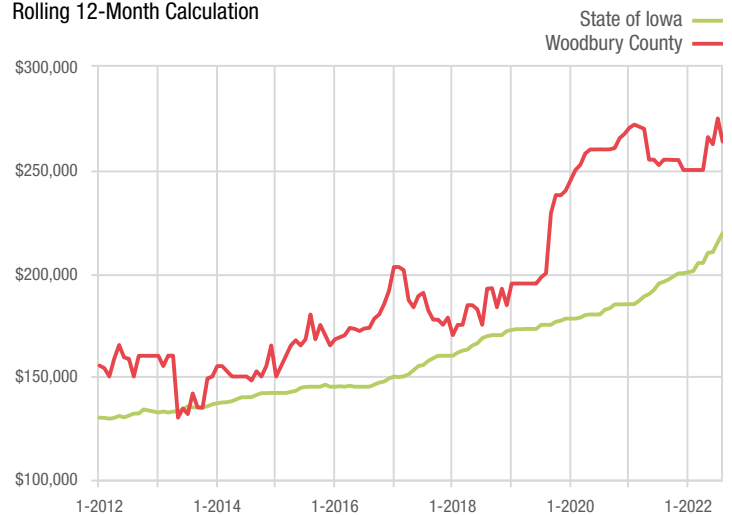
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.