

Local Market Update – October 2022

A Research Tool Provided by Iowa Association of REALTORS®



Buena Vista County

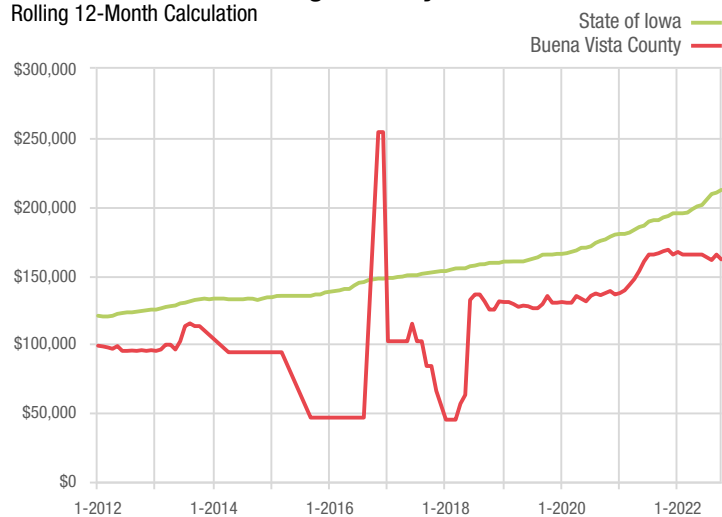
Single-Family Detached	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	24	7	- 70.8%	173	121	- 30.1%
Pending Sales	15	5	- 66.7%	164	107	- 34.8%
Closed Sales	19	8	- 57.9%	157	114	- 27.4%
Days on Market Until Sale	12	18	+ 50.0%	39	35	- 10.3%
Median Sales Price*	\$165,000	\$135,250	- 18.0%	\$170,000	\$169,750	- 0.1%
Average Sales Price*	\$186,074	\$159,750	- 14.1%	\$179,297	\$203,392	+ 13.4%
Percent of List Price Received*	98.8%	99.0%	+ 0.2%	98.8%	99.0%	+ 0.2%
Inventory of Homes for Sale	22	20	- 9.1%	—	—	—
Months Supply of Inventory	1.4	1.8	+ 28.6%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	5	2	- 60.0%	33	21	- 36.4%
Pending Sales	3	2	- 33.3%	20	22	+ 10.0%
Closed Sales	0	3	—	11	26	+ 136.4%
Days on Market Until Sale	—	184	—	8	65	+ 712.5%
Median Sales Price*	—	\$219,000	—	\$145,000	\$234,000	+ 61.4%
Average Sales Price*	—	\$178,967	—	\$151,491	\$227,533	+ 50.2%
Percent of List Price Received*	—	100.0%	—	98.8%	97.4%	- 1.4%
Inventory of Homes for Sale	10	8	- 20.0%	—	—	—
Months Supply of Inventory	4.3	3.5	- 18.6%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

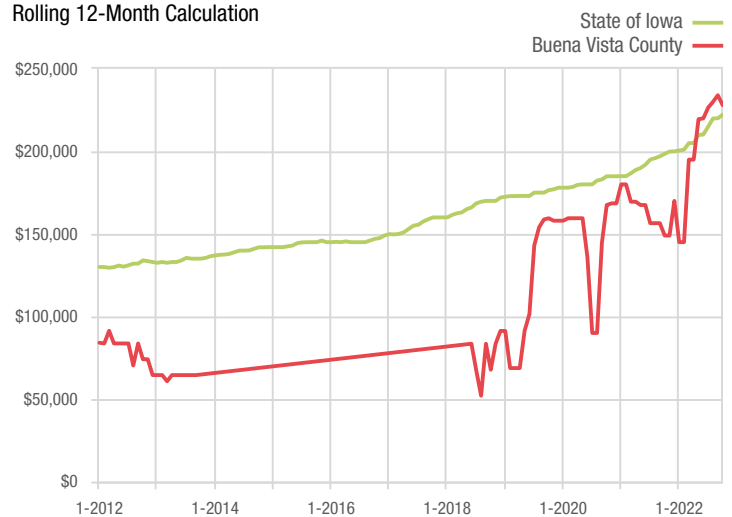
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.