

Local Market Update – October 2022

A Research Tool Provided by Iowa Association of REALTORS®



Calhoun County

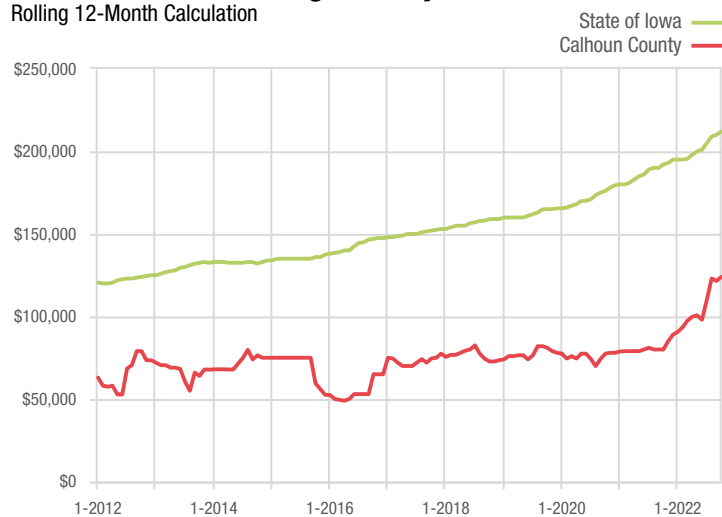
Single-Family Detached	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	6	7	+ 16.7%	77	81	+ 5.2%
Pending Sales	7	0	- 100.0%	71	67	- 5.6%
Closed Sales	8	6	- 25.0%	68	68	0.0%
Days on Market Until Sale	23	128	+ 456.5%	69	55	- 20.3%
Median Sales Price*	\$108,250	\$140,000	+ 29.3%	\$81,000	\$123,000	+ 51.9%
Average Sales Price*	\$123,063	\$129,000	+ 4.8%	\$111,693	\$128,770	+ 15.3%
Percent of List Price Received*	95.5%	93.7%	- 1.9%	94.5%	94.6%	+ 0.1%
Inventory of Homes for Sale	16	21	+ 31.3%	—	—	—
Months Supply of Inventory	2.4	3.0	+ 25.0%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

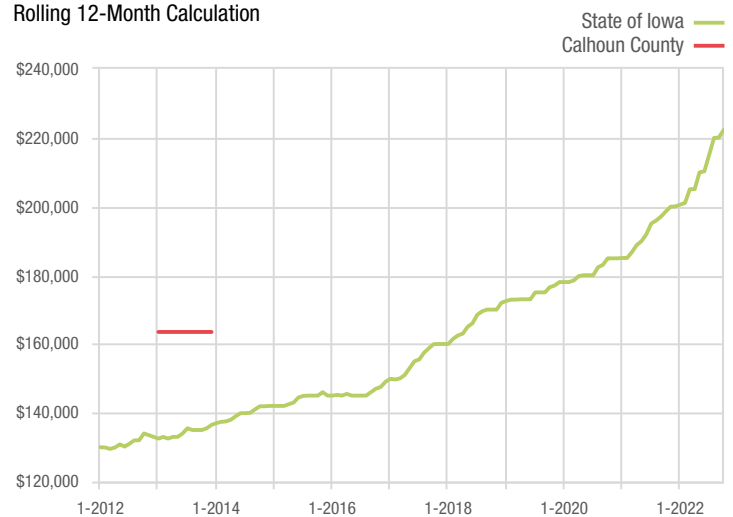
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.