

Local Market Update – October 2022

A Research Tool Provided by Iowa Association of REALTORS®



Greene County

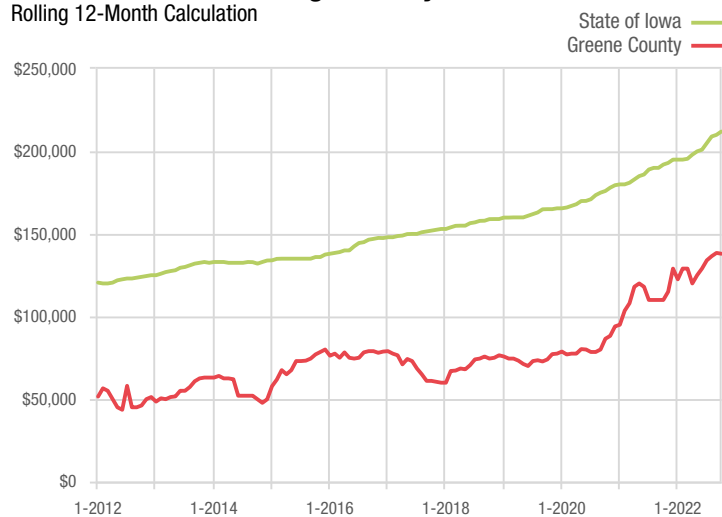
Single-Family Detached	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	8	3	- 62.5%	82	63	- 23.2%
Pending Sales	8	4	- 50.0%	74	54	- 27.0%
Closed Sales	9	3	- 66.7%	68	47	- 30.9%
Days on Market Until Sale	40	79	+ 97.5%	44	30	- 31.8%
Median Sales Price*	\$174,000	\$104,000	- 40.2%	\$109,500	\$133,000	+ 21.5%
Average Sales Price*	\$207,444	\$104,000	- 49.9%	\$129,718	\$145,716	+ 12.3%
Percent of List Price Received*	97.2%	98.1%	+ 0.9%	95.0%	96.3%	+ 1.4%
Inventory of Homes for Sale	16	14	- 12.5%	—	—	—
Months Supply of Inventory	2.4	2.5	+ 4.2%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	0	0	0.0%	2	2	0.0%
Pending Sales	0	1	—	1	1	0.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	11	—	—	11	—	—
Median Sales Price*	\$124,000	—	—	\$124,000	—	—
Average Sales Price*	\$124,000	—	—	\$124,000	—	—
Percent of List Price Received*	100.0%	—	—	100.0%	—	—
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	1.0	0.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

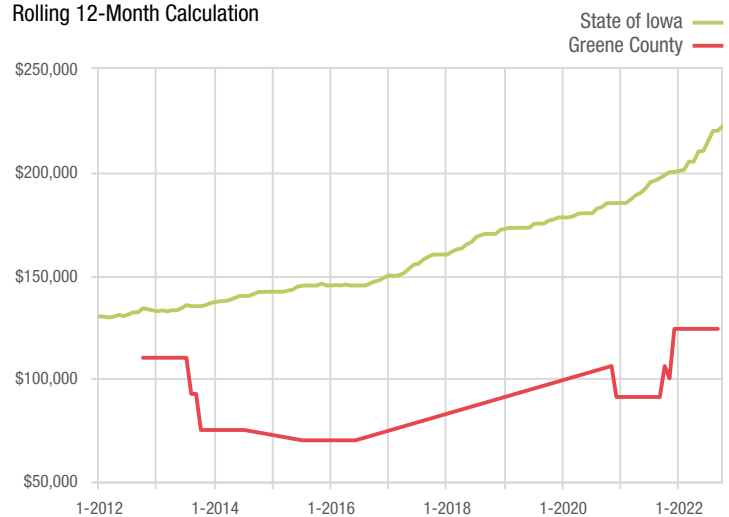
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.