

# Local Market Update – October 2022

A Research Tool Provided by Iowa Association of REALTORS®



## Hancock County

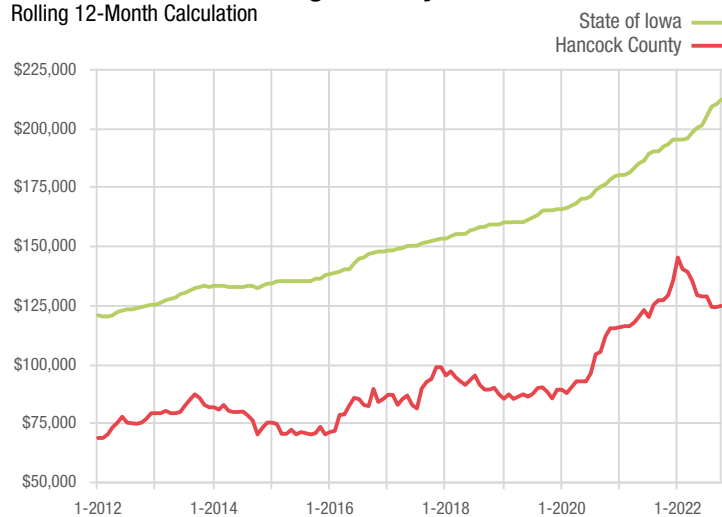
Single-Family Detached	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	21	1	- 95.2%	186	104	- 44.1%
Pending Sales	15	0	- 100.0%	157	92	- 41.4%
Closed Sales	14	1	- 92.9%	142	81	- 43.0%
Days on Market Until Sale	106	71	- 33.0%	78	76	- 2.6%
Median Sales Price*	\$132,500	\$144,000	+ 8.7%	\$133,750	\$118,500	- 11.4%
Average Sales Price*	\$121,375	\$144,000	+ 18.6%	\$146,139	\$125,764	- 13.9%
Percent of List Price Received*	92.3%	96.1%	+ 4.1%	95.4%	95.6%	+ 0.2%
Inventory of Homes for Sale	47	47	0.0%	—	—	—
Months Supply of Inventory	3.1	4.3	+ 38.7%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	0	0	0.0%	2	2	0.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	5	—	—	5	—	—
Median Sales Price*	\$220,000	—	—	\$220,000	—	—
Average Sales Price*	\$220,000	—	—	\$220,000	—	—
Percent of List Price Received*	100.0%	—	—	100.0%	—	—
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

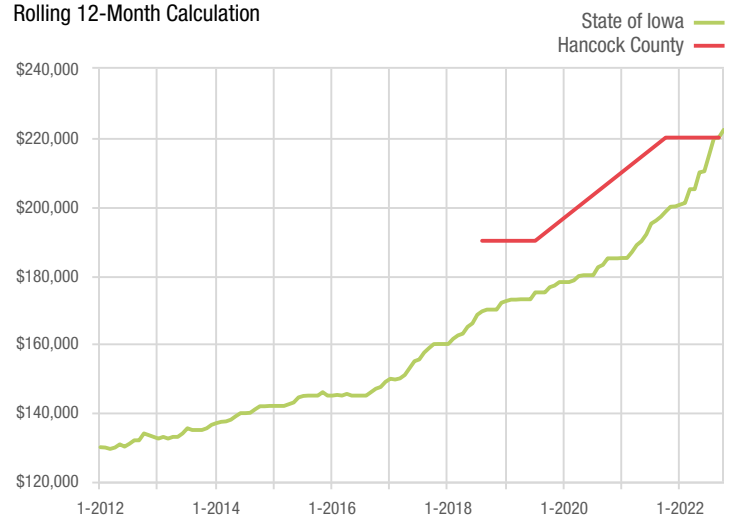
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.