

Local Market Update – October 2022

A Research Tool Provided by Iowa Association of REALTORS®



Hardin County

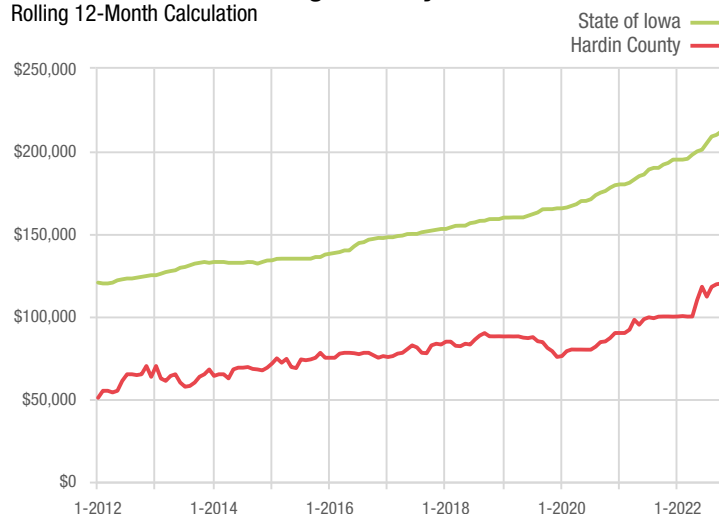
Single-Family Detached	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	27	4	- 85.2%	248	170	- 31.5%
Pending Sales	24	2	- 91.7%	220	130	- 40.9%
Closed Sales	16	5	- 68.8%	203	126	- 37.9%
Days on Market Until Sale	46	8	- 82.6%	62	34	- 45.2%
Median Sales Price*	\$97,000	\$120,000	+ 23.7%	\$99,950	\$123,950	+ 24.0%
Average Sales Price*	\$123,338	\$111,500	- 9.6%	\$117,293	\$147,042	+ 25.4%
Percent of List Price Received*	97.2%	96.9%	- 0.3%	96.1%	95.5%	- 0.6%
Inventory of Homes for Sale	57	41	- 28.1%	—	—	—
Months Supply of Inventory	2.8	2.8	0.0%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	0	0	0.0%	3	2	- 33.3%
Pending Sales	0	1	—	4	2	- 50.0%
Closed Sales	0	0	0.0%	4	0	- 100.0%
Days on Market Until Sale	—	—	—	92	—	—
Median Sales Price*	—	—	—	\$142,000	—	—
Average Sales Price*	—	—	—	\$134,125	—	—
Percent of List Price Received*	—	—	—	97.5%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

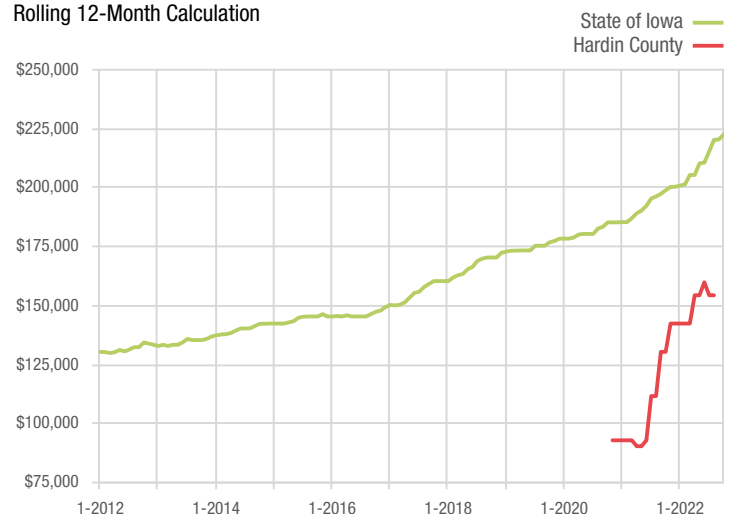
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.