Local Market Update – October 2022A Research Tool Provided by Iowa Association of REALTORS®



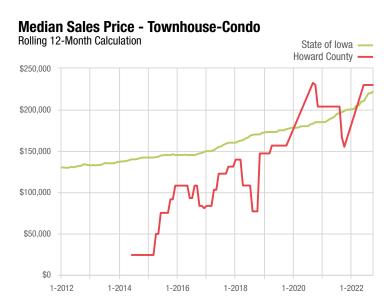
Howard County

Single-Family Detached		October			Year to Date			
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change		
New Listings	10	11	+ 10.0%	73	78	+ 6.8%		
Pending Sales	10	5	- 50.0%	76	56	- 26.3%		
Closed Sales	6	5	- 16.7%	68	57	- 16.2%		
Days on Market Until Sale	21	12	- 42.9%	71	24	- 66.2%		
Median Sales Price*	\$73,500	\$140,000	+ 90.5%	\$105,000	\$135,000	+ 28.6%		
Average Sales Price*	\$112,417	\$175,960	+ 56.5%	\$130,236	\$150,194	+ 15.3%		
Percent of List Price Received*	94.2%	96.5%	+ 2.4%	96.4%	96.6%	+ 0.2%		
Inventory of Homes for Sale	9	24	+ 166.7%			_		
Months Supply of Inventory	1.2	4.7	+ 291.7%					

Townhouse-Condo		October			Year to Date	
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	0	1	_	1	3	+ 200.0%
Pending Sales	0	1	_	0	2	_
Closed Sales	0	0	0.0%	0	1	_
Days on Market Until Sale	_	_	_		21	_
Median Sales Price*			_		\$229,900	_
Average Sales Price*	_		_		\$229,900	_
Percent of List Price Received*			_		100.0%	_
Inventory of Homes for Sale	1	0	- 100.0%		_	_
Months Supply of Inventory			_			_

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -**Howard County** \$250,000 \$200,000 \$150,000 \$100,000 \$50,000 1-2014 1-2016 1-2018 1-2020 1-2022



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.