

Local Market Update – October 2022

A Research Tool Provided by Iowa Association of REALTORS®



Louisa County

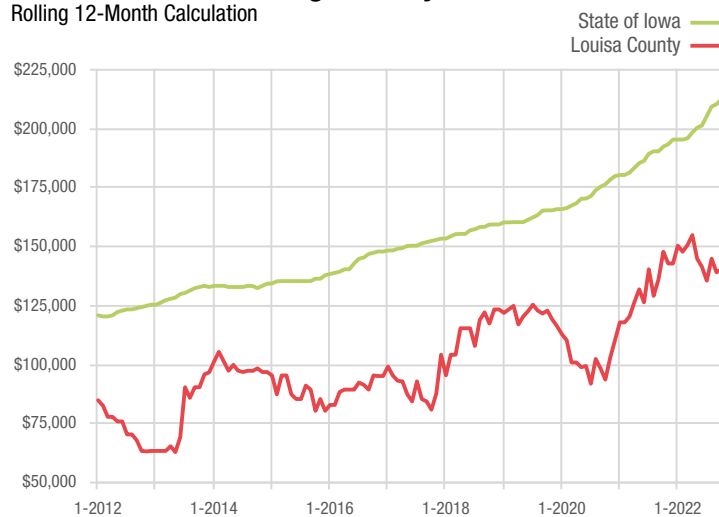
Single-Family Detached	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	9	5	- 44.4%	85	70	- 17.6%
Pending Sales	8	1	- 87.5%	70	60	- 14.3%
Closed Sales	5	1	- 80.0%	49	44	- 10.2%
Days on Market Until Sale	42	1	- 97.6%	63	43	- 31.7%
Median Sales Price*	\$130,000	—	—	\$150,000	\$146,000	- 2.7%
Average Sales Price*	\$125,250	—	—	\$157,173	\$175,770	+ 11.8%
Percent of List Price Received*	100.0%	—	—	96.8%	97.0%	+ 0.2%
Inventory of Homes for Sale	13	18	+ 38.5%	—	—	—
Months Supply of Inventory	2.0	3.2	+ 60.0%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

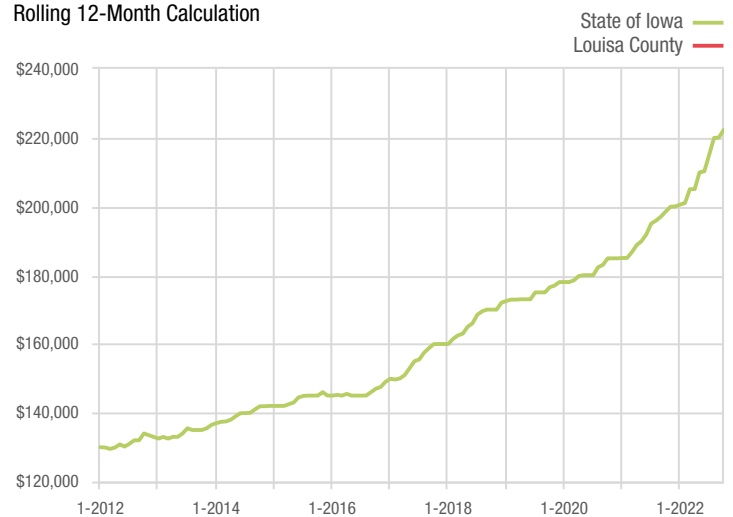
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.