

Local Market Update – October 2022

A Research Tool Provided by Iowa Association of REALTORS®



Lyon County

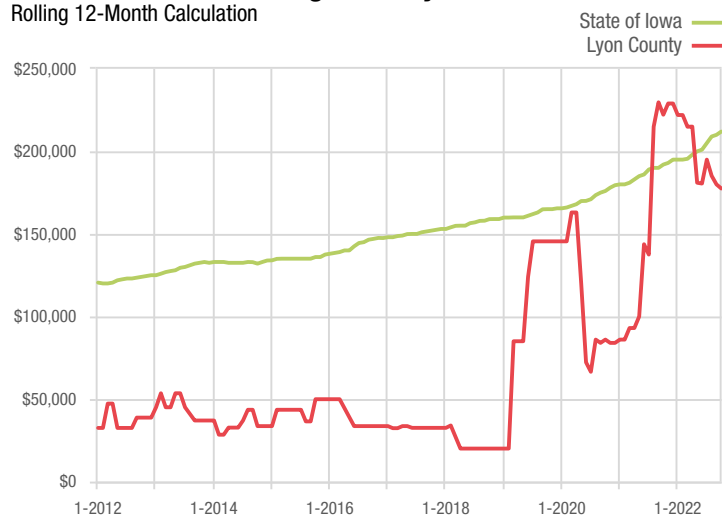
Single-Family Detached	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	2	6	+ 200.0%	35	47	+ 34.3%
Pending Sales	3	5	+ 66.7%	35	44	+ 25.7%
Closed Sales	3	4	+ 33.3%	31	36	+ 16.1%
Days on Market Until Sale	24	16	- 33.3%	73	33	- 54.8%
Median Sales Price*	\$186,000	\$232,500	+ 25.0%	\$230,000	\$179,750	- 21.8%
Average Sales Price*	\$202,333	\$241,750	+ 19.5%	\$239,365	\$200,079	- 16.4%
Percent of List Price Received*	94.9%	97.4%	+ 2.6%	97.6%	97.6%	0.0%
Inventory of Homes for Sale	5	4	- 20.0%	—	—	—
Months Supply of Inventory	1.6	0.9	- 43.8%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	0	1	—	2	5	+ 150.0%
Pending Sales	0	0	0.0%	3	3	0.0%
Closed Sales	0	0	0.0%	2	3	+ 50.0%
Days on Market Until Sale	—	—	—	372	4	- 98.9%
Median Sales Price*	—	—	—	\$148,175	\$195,250	+ 31.8%
Average Sales Price*	—	—	—	\$148,175	\$165,250	+ 11.5%
Percent of List Price Received*	—	—	—	94.7%	104.2%	+ 10.0%
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	2.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

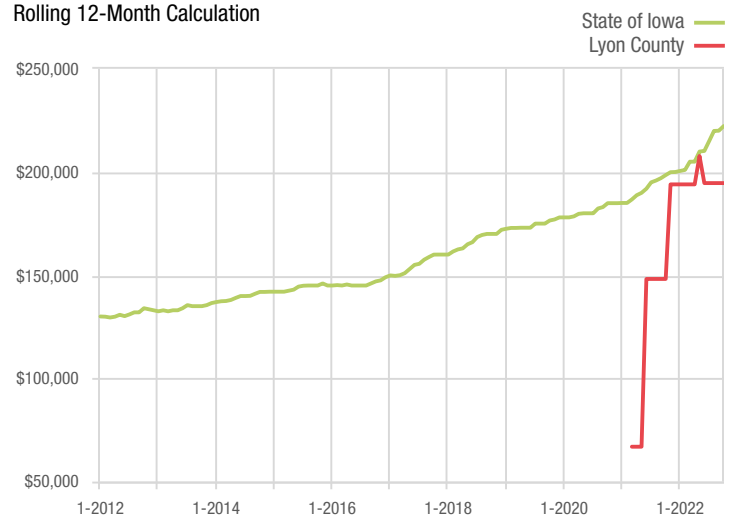
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.