

Local Market Update – October 2022

A Research Tool Provided by Iowa Association of REALTORS®



Osceola County

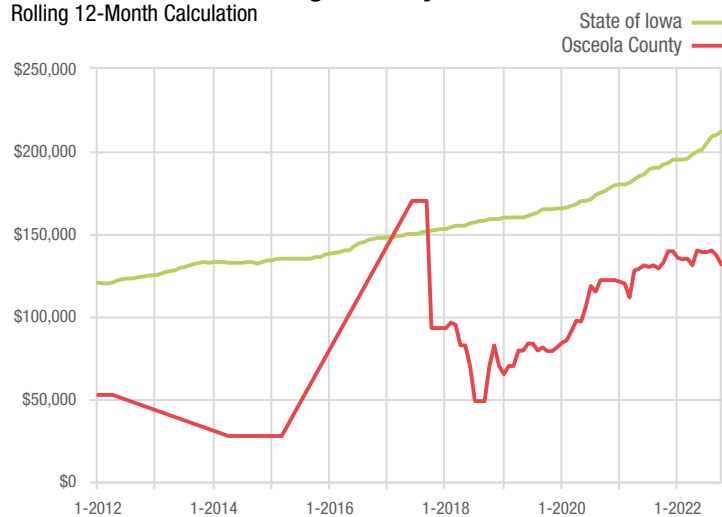
Single-Family Detached	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	4	4	0.0%	48	77	+ 60.4%
Pending Sales	2	4	+ 100.0%	41	67	+ 63.4%
Closed Sales	7	2	- 71.4%	44	67	+ 52.3%
Days on Market Until Sale	98	63	- 35.7%	84	73	- 13.1%
Median Sales Price*	\$180,000	\$70,500	- 60.8%	\$137,250	\$130,750	- 4.7%
Average Sales Price*	\$275,571	\$70,500	- 74.4%	\$167,711	\$151,424	- 9.7%
Percent of List Price Received*	93.3%	88.6%	- 5.0%	95.7%	95.3%	- 0.4%
Inventory of Homes for Sale	10	14	+ 40.0%	—	—	—
Months Supply of Inventory	2.2	2.4	+ 9.1%	—	—	—

Townhouse-Condo	October			Year to Date		
Key Metrics	2021	2022	% Change	Thru 10-2021	Thru 10-2022	% Change
New Listings	0	0	0.0%	2	0	- 100.0%
Pending Sales	0	0	0.0%	2	0	- 100.0%
Closed Sales	0	0	0.0%	2	0	- 100.0%
Days on Market Until Sale	—	—	—	86	—	—
Median Sales Price*	—	—	—	\$134,000	—	—
Average Sales Price*	—	—	—	\$134,000	—	—
Percent of List Price Received*	—	—	—	98.1%	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

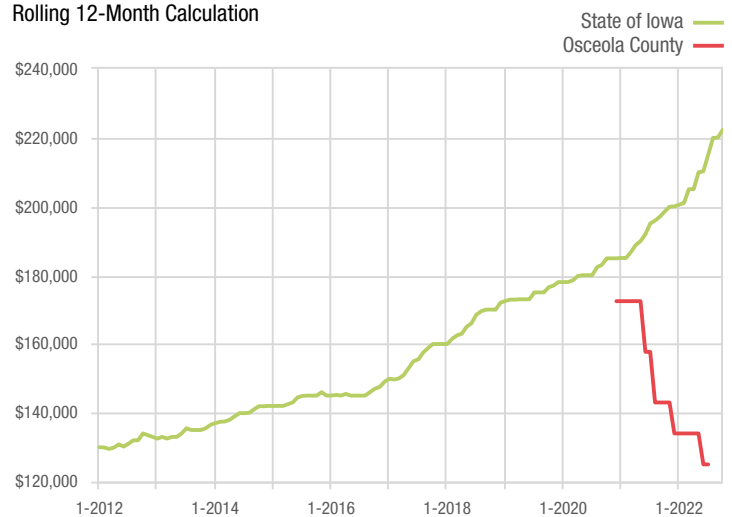
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.